

2020 ANNUAL REPORT





2020 Annual Report

INSIDE

- **1** Message from GSOC Board Chair & CEO
- 2 Who We Are
- 4 Girl Scouts Works
- 6 Girl Scouts At Home
- **7** Areas of Focus
 - 7 Outdoors
 - 8 S.T.E.M.
 - 10 Entrepreneurship
 - 12 | Life Skills
- **13** Girl Scouts' Highest Awards
- **14** Girl Scouts is for Every Girl
- **16** A Community Supporting Girls & the Volunteers Who Guide Them
- **19** Financials
- 20 Donors

ON THE COVER: WHEN THE COVID-19 PANDEMIC HIT, GIRL SCOUTS ACROSS ORANGE COUNTY JUMPED INTO ACTION, MAKING MASKS AND SPREADING MESSAGES OF HOPE FOR A BRIGHTER TOMORROW.



FUNDED BY THE CITI FOUNDATION, GIRL SCOUTS INTRODUCED NEW NATIONAL CIVICS BADGES IN 2020 FOR GIRLS AT EVERY GIRL SCOUT LEVEL. THESE BADGES PROVIDE GIRL SCOUTS WITH OPPORTUNITIES TO DEVELOP IN-DEPTH UNDERSTANDING OF HOW LOCAL, STATE, AND FEDERAL GOVERNMENT WORKS, PREPARING THEM TO BE VOTERS, ADVOCATES FOR CHANGE, AND EVEN POLITICAL LEADERS. GIRL SCOUTS ACROSS THE COUNTRY TOOK CIVICS A STEP FURTHER AS THEY CELEBRATED THE 100TH ANNIVERSARY OF WOMEN'S SUFFRAGE BY PARTICIPATING IN GIRL SCOUTS' "SUFFRAGE CENTENIAL PATCH" PROGRAM.

PICTURED ABOVE AND INSET: AFTER EARNING THE NEW "DEMOCRACY FOR DAISIES" BADGE, TROOP 8288 IN ORANGE PARTICIPATED IN A PHYSICALLY DISTANCED WALK THROUGH THEIR LOCAL CITY PLAZA IN HONOR OF THE CENTENNIAL OF THE 19TH AMENDMENT, GRANTING WOMEN THE RIGHT TO VOTE.

Board of Directors

OFFICERS

Molly Jolly, Board Chair Angels Baseball Christine Scheuneman, 1st Vice Chair Independent Corporate Director Lisa Perrine, 2nd Vice Chair Cibola Systems Jeff Winston, Secretary Retired I.T. Executive Susan King, Treasurer KPMG LLP Vikki Shepp, CEO Girl Scouts of Orange County

MEMBERS AT LARGE

Geri Cerkovnik, Dale Carnegie of Orange County Azeem Dhalla , Dhalla CPA, A Professional Corporation Jodi Duva, Cox Business, Orange Coast Julie Farbaniec, Human Resources Executive Darla Holland, Kaiser Permanente Michiko Inanaga, Girl Scout Volunteer Sharon Klein, Troutman Pepper Christine Mueller, Capital Group Gina L. Osborn, G-Girl Productions Michele Richards, Orange County Fair & Event Center Cathleen Sargent, Lawyers' Mutual Insurance Company Megha Sood, Dell Technologies Roberta Swanson, Western Digital Nella Webster-O'Grady, Miracle Mile Advisors LLC Christina Xanthos, Wells Fargo

> GIRL ADVISORY MEMBERS Natalie Cano Sabine Lerner Saachi Payani

MESSAGE FROM GIRL SCOUTS OF ORANGE COUNTY'S Board Chair and CEO

For well over 100 years, Girl Scouts has prepared girls to speak out, take action against injustice, be resilient, and build bridges of friendship, compassion, and understanding. As we navigate the unprecedented challenges 2020 brought our nation and the world, Girl Scouts' mission to build girls of courage, confidence, and character, who make the world a better place, is vital. We remain steadfast in our commitment to support every girl across Orange County in developing the skills she needs to take on whatever challenges come her way.

In a year that tested our collective strength and resolve, we are proud of how our girls, volunteers, staff, board, and inspiring supporters continued to rise to new heights, putting the health and safety of our members first while continuing to stay safely connected to each other, our community, and our global sisterhood.

From stepping up to show appreciation to frontline workers and finding new ways to experience Girl Scout traditions, to building bridges between cultures and celebrating accomplishments while staying safe, Girl Scouts demonstrated impressive resiliency in 2020. Our staff quickly pivoted to offer girls new ways to develop skills in STEM (Science, Technology, Engineering, and Math), Entrepreneurship, Life Skills, and the Outdoors. And, our volunteers supported girls every step of the way, inspiring and mentoring our next generation of female leaders.

Never before have the life-changing opportunities that Girl Scouts provides to connect, give back, and change the world been more important. Thank you from the bottom of our hearts for everything you have done, and continue to do, to support our mission to prepare girls for a lifetime of opportunity and leadership.

Together, we are Girl Scout Strong!



Molly Jolly BOARD CHAIR



Vikki Shepp CEO

Girl Scouts builds girls of Courage, Confidence, and Character, prepared to take on today's challenges and create a better tomorrow.

Who We Are:

NEARLY **18,000 GIRLS** AND

12,000 VOLUNTEERS AND ADULT MEMBERS

REPRESENTING EVERY ZIP CODE IN ORANGE COUNTY

LEADING THE NATION IN GIRL RETENTION & MEMBERSHIP LEAD CONVERSION*

*AS OF SEPTEMBER 30 2020, GIRL SCOUTS OF ORANGE COUNTY RANKED #4 IN GIRL RETENTION AMONG 111 COUNCILS AND ITS LEAD-TO-MEMBER CONVERSION RATE IS AMONG THE HIGHEST IN THE NATION.

I'M A PROUD GIRL SCOUT AND I MAKE THE WORLD A BETTER PLACE BY: Donating blanket for the Animals Shelter.

You can make the world a better place, too!

DURING THE SUMMER OF 2020, 3,000 YARD SIGNS WERE DISTRIBUTED TO OC GIRL SCOUTS FOR THE "BE A GIRL SCOUT CHAMPION CAMPAIGN." GIRL SCOUTS PERSONALIZED THEIR OWN SIGNS TO INSPIRE HOPE AND SHARE HOW THEY ARE MAKING THE WORLD A BETTER PLACE..

GIRL SCOUTS WORKS!

Girl Scouts prepares girls for a lifetime of leadership, success, and adventure. The Girl Scout Leadership Experience offers engaging, challenging, and fun activities that get girls learning by doing, while gaining important skills in four program pillars.



Girls explore their career interests and develop STEM skills that help them address the pressing issues of our time.

By May 2020, Girl Scouts nationally earned more than One million STEM badges, including more than 150,000 Cybersecurity badges.



Girl Scouts has a long and storied history of getting girls outdoors. When girls spend quality time outdoors and increase their exposure to nature, they thrive physically, emotionally, and intellectually.

97% of Girl Scouts who attended camp say the experience helped them improve their outdoor skills.²



Girl Scouts discover what they are passionate about, explore creative solutions that will make a difference, and create plans to make those solutions a reality.

Girl Scouts are twice as likely as non-Girl Scouts to be community problem solvers and participate in civic engagement activities.³

Girls develop an entrepreneurial mindset as they engage in age-appropriate experiences that help them create and pitch a product or service that solves a problem.

91% of Girl Scouts want to be entrepreneurs in the future!⁴

- 1. Girl Scout Research Institute, Breaking the Firewall to Girls' Cybersecurity Access (New York: Girl Scouts of the USA 2020).
- 2. Girl Scout Research Institute, From Girl Scout Camp to Real-World Champ (New York: Girl Scouts of the USA 2019).
- 3. Girl Scout Research Institute, The Girl Scout Impact Study (New York: Girl Scouts of the USA 2017).
- 4. Girl Scout Research Institute, Today's Girls, Tomorrow's Entrepreneurs (New York: Girl Scouts of the USA 2019).



FOR HER GIRL SCOUT SILVER AWARD PROJECT. GIRL SCOUT CADETTE ALIVIA S. CREATED A MSWB (MIDDLE SCHOOL WHILE BLACK) CLUB AT HER SCHOOL FOCUSED ON CELEBRATING BLACK CULTURE. HER CLUB COORDINATED THE SCHOOL'S FIRST-EVER **BLACK HISTORY MONTH AND OVER 1.200 PEOPLE** PARTICIPATED. HER PROJECT CELEBRATED BLACK HISTORY WITH MORNING ANNOUNCEMENTS, A SLIDESHOW ADDRESSING FREQUENTLY ASKED **OUESTIONS ABOUT BLACK CULTURE. POSTERS AROUND CAMPUS, AND A SIMULATION OF VOTER** SUPPRESSION USING THE JELLY BEAN TEST. GIRL SCOUTS PROVIDED ALIVIA WITH THE TOOLS TO CREATE A SAFE SPACE TO SUPPORT AND ENCOURAGE BLACK STUDENTS, CELEBRATE HER CULTURE, AND BUILD CAMARADERIE AMONG THE ENTIRE STUDENT BODY. PHOTO WAS TAKEN PRIOR TO COVID-19.



"I love being a Girl Scout because of the opportunities it provides me to learn new skills and make an impact on my community. **Girl Scouts helps me make the world a better place** and that is something I'm very proud of."

- Alivia S., Girl Scout Cadette, Age 14, Troop 2966 from Seal Beach

Girl Scouts at Home Girl Scouts en su Hogar

When the pandemic hit California in March of 2020 and schools across the county closed, Girl Scouts quickly pivoted to keep the Girl Scout sisterhood strong and girls connected to each other and their leadership journey. From virtual badge activities and troop meetings, to online bridging celebrations and Girl Scout Gold Award parades, to Camp Scherman Singalongs and virtual camp, the Girl Scout adventure remained strong and safe. Girl Scouts across Orange County also stepped up to support and thank frontline workers.

Nationally, Girl Scouts at Home[™] and its Spanish-language counterpart, Girl Scouts en su hogar, provided a hub for girls and their families to find virtual events and Girl Scout experiences. This program will continue to help girls engage with Girl Scouts in flexible formats that enable families to experience Girl Scouts anywhere.

Learn more at girlscoutsoc.org/athome.



CAMP SCHERMAN STAFF AND VOLUNTEERS HOSTED VIRTUAL CAMPFIRE SINGALONGS TO BUILD COMMUNITY AND TOGETHERNESS DURING THE 2020 STAY AT HOME ORDERS.



GIRL SCOUT AMBASSADOR SAACHI P. FROM TROOP 990 IN IRVINE PULLED OUT HER SEWING MACHINE AND GOT TO WORK CREATING HUNDREDS OF MASKS TO DONATE TO LOCAL HOSPITALS, HOSPICES, AND ESSENTIAL WORKERS. SHE FURTHERED HER SUPPORT BY COORDINATING THE DONATION OF THOUSANDS OF MASKS AND OTHER NEEDED SUPPLIES FOR HEALTH CARE ORGANIZATIONS ACROSS SOUTHERN CALIFORNIA.

Pivoting to take Action despite challenges

In 2019, OC Girl Scouts Antoilyn N., Kirsten O., Shayda R., and Sabine L. were selected to speak at the United Nations and also serve as session leaders for the Commission on the Status of Women (CSW) in DC, Mexico City, and Paris. The girls spent five months of intense planning only to learn that due to the global pandemic the international tour would not be possible. Without missing a beat, these Girl Scouts decided to share the topic of gender equality with their peers. They developed and promoted a sixsession online series on global issues affecting women.

From sewing masks to addressing today's complicated social challenges, OC Girl Scouts recognized physical and emotional needs in their own communities and jumped into action to make the world a better place.



Outdoors



From the backyard to the trails and coastline, **Girl Scouts take the lead in their outdoor adventures** as they practice independence, make friends, learn new skills, problem solve, and have fun! While outdoor offerings during 2020 required innovation, Orange County Girl Scouts continued to build vital outdoor skills and confidence.

Adventure Anywhere

In 2020, Girl Scouts of Orange County offered its first-ever virtual Camp Scherman summer camp. Every camper received an Adventure Backpack full of supplies to support her camp experience. Over 400 campers from nine states participated in six themed weeklong sessions – from cooking to outdoor science. Enjoying virtual campfires and other camp traditions, campers had a blast experiencing camp in a new way. Camp Scherman continues to get girls outdoors with monthly *Adventure Anywhere* weekend camps.

Thanks to the generous support of the Anaheim Community Foundation (ACF), 100 Girl Scouts participated in Camp Scherman programs at no cost to their families.



"Camp made my daughter happy and helped her feel normal when everything else was making her so sad. On day one of camp, she was laughing. I wasn't sure how we would have gotten through the summer without the Camp Scherman: *Adventure Anywhere* program and staff."

Summer 2020 Camp Scherman Adventure Anywhere Parent

STEM

Girl Scouts introduces girls of every age to **science**, **technology**, **engineering**, **and math** (STEM) experiences relevant to everyday life. Whether they're discovering how a car engine runs, learning to code, practicing citizen science, or exploring careers in STEM fields, Girl Scouts know that STEM is for them.

In 2020, Girl Scouts introduced 24 new national badges, including STEM Career Exploration badges for girls in 2-8 grades funded by IF/THEN (an initiative of Lyda Hill Philanthropies) and Automotive Engineering badges for girls in K-5 grades funded by General Motors.



GIRL SCOUTS WORK TOGETHER TO BUILD AN APP DURING GIRL SCOUTS OF ORANGE COUNTY'S CODING FOR GOOD APP DEVELOPMENT BADGE WORKSHOP IN DECEMBER OF 2019.



GSOC'S FIRST LEGO LEAGUE PROGRAM PROVIDED TEAMS OF GIRLS THE OPPORTUNITY TO PARTICIPATE IN THE FIRST LEGO LEAGUE (FLL) ROBOTICS COMPETITION. THE PROGRAM WAS ORGANIZED BY FIRST (FOR INSPIRATION AND RECOGNITION OF SCIENCE AND TECHNOLOGY). FLL IS A GLOBAL PROGRAM CREATED TO GET KIDS EXCITED ABOUT SCIENCE AND TECHNOLOGY. FLL UTILIZES THEME-BASED CHALLENGES TO ENGAGE YOUTH IN RESEARCH, PROBLEM SOLVING, AND ENGINEERING. THREE OF OUR FOUR 2019-2020 ROBOTICS TEAMS PLACED IN THEIR QUALIFYING TOURNAMENTS TO COMPETE IN THE LEGOLAND® REGIONAL TOURNAMENT. PICTURED HERE ARE GSOC'S 2019-2020 TEAMS, ALONG WITH FORMER GSOC TEAM OCBC WATERFALLS, WHICH MENTORED THE NEW TEAMS DURING THEIR MOCK TOURNAMENT IN OCTOBER 2019.



4th Annual STEM Expo

Nearly 400 Girl Scouts (grades 4-8) participated in the 4th annual Girl Scouts of Orange County STEM Expo at Cal State Fullerton in November of 2019. Activities included coding toy robots with Magikid Robotics Lab of Irvine, virtual reality with event sponsor Ericsson, and experiments in DNA extraction with Bio-Rad. For the second year, Girl Scouts gained insight from female STEM professionals in the Career Corner, which included representatives from Edwards Lifesciences, Raytheon, and Northrop Grumman Aerospace Systems.

Girl Scouts also participated in activities to earn Girl Scouts of Orange County's *My STEM Life* badge for Girl Scout Cadettes (grades 6-8), *STEMsational ME!* badge for Girl Scout Juniors (grades 4-5), and other national Girl Scout STEM badges.



TOP: GIRL SCOUT JUNIORS FROM TROOP 3484 IN FULLERTON LEARN ABOUT DNA AT THE 2019 STEM EXPO.

ABOVE: GIRL SCOUT CADETTES LEARN ABOUT THE CULTURAL HISTORY AND BOTANY OF CORN OR MAIZE AS A GRAIN AND HOW IT EVOLVED FROM ITS ANCESTRAL ROOTS.



GIRL SCOUTS OF ORANGE COUNTY

Thanks to the generosity of STEM Consortium sponsors, OC Girl Scouts are exploring Science, Technology, Engineering, and Math every year and recognizing the importance and power of STEM for their future success.

2020 Members

Broadcom Foundation (Founding Member) Applied Medical Blizzard Entertainment, Inc. Capital Group Edwards Lifesciences Ericsson Kaiser Permanente Municipal Water District of Orange County Union Bank Western Digital

Entrepreneurship

315

GIRL SCOUTS FROM TROOP 7315 IN HUNTINGTON BEACH GO DOOR TO DOOR TO SELL COOKIES AND EARN A WALKABOUT PATCH DURING THE 2020 COOKIE PROGRAM. (THE 2020 GIRL SCOUT COOKIE PROGRAM IN ORANGE COUNTY TOOK PLACE PRIOR TO COVID-19 PHYSICAL DISTANCING REQUIREMENTS.)

Oh, so deLite-full

TROOP 7315

Through Girl Scouts, **girls learn to think like entrepreneurs** as they **participate in activities that spark curiosity**, **confidence**, **and innovation**. Through our unparalleled Fall Product and Cookie Programs, Girl Scouts of all ages develop five skills essential to leadership, success, and life: goal setting, decision making, money management, people skills, and business ethics.

16

"My dad left for a nine-month deployment just before the cookie program started. I made it my goal to send enough cookies to Kuwait so that each soldier, including my dad, got a box. Our cookie share program is so important both at home and abroad. I hit my goals this year. When you're passionate about achieving your goals, it comes across as you sell, and customers like to get excited with you! "

- Rebekah C., Age 13, Girl Scout Cadette from Troop 3169 in Cypress

COOKIES BY THE NUMBERS







troops participated

46,800+

packages of cookies sold

2,457,187

packages of cookies donated to military troops and food banks

The **average troop earned over \$1,600** to help fund girls' activities, such as Take Action projects, travel, Camp Scherman, membership renewal, Journey books and Girl Guides, uniforms, badges, and more.

*Reflective of the 2020 Cookie Program





of nuts, candies, and magazine subscriptions sold



4,333+ packages of nuts, candies, and magazine subscriptions donated to military troops and food banks.



THE 2020 COOKIE PROGRAM FEATURED AN EXTRA SPECIAL SURPRISE! LOCAL GIRL SCOUT AMBASSADOR TRINITY B. FROM TROOP 157 IN IRVINE WAS FEATURED ON THE NEW PACKAGING FOR THIN MINTS AND SHORTBREADS. TRINITY WAS RECOGNIZED BY GIRL SCOUTS OF THE USA AS A NATIONAL COOKIE PRO FOR HER OUTGOING APPROACH TO MEETING NEW CUSTOMERS AND DETERMINATION IN HELPING HER TROOP MEET THEIR GOALS.

PICTURED ABOVE: GIRL SCOUT AMBASSADOR TRINITY B. GREETS AND SIGNS AUTOGRAPHS FOR GIRL SCOUTS ATTENDING THE GIRL SCOUT COOKIE KICK OFF IN JANUARY 2020.

**Reflective of the 2019 Fall Product Program

LIFE SKILLS

By exercising and staying healthy, developing strong relationships with family and peers, advocating on behalf of others, protecting our environment, and exploring careers that can truly change the world for the better, Girl Scouts gain the skills and inspiration to accept challenges, overcome obstacles, and take the lead.

In 2020, Orange County Girl Scouts in K-12 grades earned more than 16,000 badges and awards in the area of Life Skills. Girl Scouts of Orange County also collaborated with local and national organizations to offer 57 unique Life Skills events, including My Family Story with South Coast Repertory, Teens in Action supported by the Orange County Health Care Agency, Staying Fit with Everybody Deserves Love and Irvine Moms, and the launch of our Kindness Rocks Garden at GSOC's Irvine headquarters with a virtual rock painting workshop supported by OCRocksUSA.



ABOVE: GIRL SCOUT BROWNIES FROM TROOP 6326 IN SANTA ANA WORK ON EARNING THEIR MY FAMILY STORY BADGE AT THE SOUTH COAST REPERTORY THEATER, PRIOR TO THE PANDEMIC.

LEFT: GIRL SCOUTS OF ORANGE COUNTY ESTABLISHED A KINDNESS ROCKS GARDEN AT THE IRVINE HEADQUARTERS AND DEVELOPED A CORRESPONDING FUN PATCH FOR GIRL SCOUTS WHO SHARE HOPE BY PAINTING ROCKS WITH MESSAGES OF KINDNESS AND JOY.

Highest Awards

Bronze, Silver, and Gold Award Girl Scouts go above and beyond to make a difference addressing local and global issues they are passionate about to become the problem solvers our world needs.

"Earning the Girl Scout Gold Award has given me passion to pursue my ambition of becoming a neurosurgeon and helped raise awareness of important health issues in the world, like **Epilepsy.**"



Over the years, more than 3,000 Orange County Girl Scouts have earned the Gold Award — the pinnacle of the Girl Scout Leadership Experience. In 2020, 59 Orange County girls joined this esteemed sisterhood of Gold Award Girl Scouts.



12/16/20. Due to the pandemic, 2020 Highest Award project completion deadlines were extended to December 31, 2020.















ELDERLY ISSUES

ORANGE COUNTY'S 2020 GOLD AWARD GIRL SCOUTS ADDRESSED:

View our Highest Awards Yearbook, featuring Bronze, Silver, and Gold & MORE Award Girl Scouts, at girlscoutsoc.org/gogold.

Girl Scouts is for EVERY Girl!

In January of 2020, Girl Scouts of Orange County launched its All Girl Initiative to expand the ways Orange County girls can participate in Girl Scouts, so every girl from every social, cultural, economic, and developmental sphere can experience the life-changing benefits Girl Scouts provides.

Through this initiative, Girl Scouts aims to reach girls who might not have access to Girl Scouts through the traditional volunteer-led troop model and provide volunteers new resources that help them engage girls from different social, emotional, and/or physical status in the Girl Scout Leadership Experience. In 2020, Girl Scouts of Orange County provided volunteers with new resources through collaborations with Talk About Curing Autism (TACA) Orange County and OMID Multicultural Institute for Development.

While the traditional volunteer-led troop model remains the primary way that girls across Orange County experience Girl Scouts, Girl Scouts of Orange County now offers girls more ways than ever to participate, including Girl Scouts at afterschool programs, housing centers, and more.

During 2020, Girl Scouts of Orange County delivered the Girl Scout Leadership Experience to 1,158 new girls in 67 troops, made possible by new Community Partners across Orange County. During the pandemic, many of these troops continued to meet virtually through the support of program partners and Girl Scouts of Orange County staff.

To learn how you can get involved, contact Liliana Real, Girl Scouts of Orange County's Director, Community Programs, at Ireal@girlscoutsoc.org.



Reaching All Girls

GIRL SCOUT TROOP 8912 AT JAMBOREE HOUSING IN BREA FORMED IN FEBRUARY 2020. WITH SEVERAL MEETINGS UNDER THEIR SASHES, TROOP MEMBERS, RANGING IN AGE FROM 5-12, EARNED THEIR DETECTIVE BADGE AND STUDIED THE STARS AS PART OF EARNING THEIR SPACE SCIENCE BADGE. THESE GO-GETTERS ALSO MADE BLANKETS FOR A LOCAL ANIMAL SHELTER AND HYGIENE KITS FOR PEOPLE EXPERIENCING HOMELESSNESS, AND LEARNED ABOUT CHEMISTRY BY MAKING SLIME AND ELEPHANT TOOTHPASTE! THE GIRLS HAVE CONTINUED TO MEET VIRTUALLY DURING THE PANDEMIC. Tustin Unified School District's After School

Education and Safety Program

Big Brothers Big Sisters of Orange County and the Inland Empire

Boys & Girls Clubs of Garden Grove

Boys & Girls Clubs of Capistrano Valley

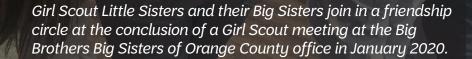
Jamboree Housing Corporation

Paul Revere Elementary & OC United Way Women's Philanthropy Fund

Godinez Fundamental High School & Teen Moms

"We are excited to partner with Girl Scouts of Orange County and introduce its dynamic leadership experiences as an incredible layered resource for girls in our one-to-one mentoring program. The combined benefits of leadership development and our professionally supported mentorship enables girls to build critical life skills that set them up for future success."

- Sloane Keane, CEO of Big Brothers Big Sisters of Orange County and the Inland Empire



A **Community** Supporting Girls

Voice for Girls

Presented by Kaiser Permanente

Girl Scouts of Orange County's ninth annual Voice for Girls forum was unlike any other, as hundreds gathered virtually on the morning of Friday, September 18. The goal was vital: to identify and navigate our unconscious biases — especially those that impede women — so we can create truly diverse workplaces that fuel female ambition.

Dynamic keynote and leading expert on implicit racial and gender bias, L. Song Richardson, Dean and Chancellor's Professor of Law at the UCI School of Law, provided valuable insights to safeguard against the influence of unconscious biases. Dean Richardson also shared ways we can foster inclusive environments that welcome female perspectives. Following her keynote, attendees heard from Orange County Girl Scouts who have already taken action to promote diversity, equity, and inclusion.

Participants left Voice for Girls 2020 with new tools to create equitable workplaces that value diversity and inclusion and were inspired to create a future where there are no limits to what girls and women can achieve.



KEYNOTE L. SONG RICHARDSON, DEAN AND CHANCELLOR'S PROFESSOR OF LAW AT UCI SCHOOL OF LAW, INSPIRED ATTENDEES AT VOICE FOR GIRLS 2020.



CELEBRATE LEADERSHIP HONOREES AND GIRL SCOUTS GATHER FOR A PRE-EVENT PHOTO AT THE FASHION ISLAND HOTEL IN NEWPORT BEACH, CA IN NOVEMBER 2020.

Celebrate Leadership

On Friday, November 8, 2019, nearly 300 Orange County community and business leaders came together for a very special 10th Anniversary of Celebrate Leadership to honor local champions of girls and women. The event raised \$387,000 (gross) to support Girl Scouts of Orange County's leadership development programs.

In celebration of the event's 10year milestone, Girl Scouts of Orange County introduced new honoree categories and a new nominated award recognizing OC companies advancing women in leadership. Each honoree was paired with a current Girl Scout, which provided tomorrow's leaders opportunities to connect with leaders of today.

2019 Celebrate Leadership Honorees

G.I.R.L. (Go-Getter, Innovator, Risk-Taker, Leader)™ Honoree Carole Moreno, Co-Owner, Angels Baseball

Man Enough To Be A Girl Scout Honoree J. Allen Brack, President, Blizzard Entertainment

> Community Impact Honoree Orange County United Way's Women's Philanthropy Fund

Gold Award Girl Scout Honoree

Isabella Madrigal 17-year-old Girl Scout Ambassador from Orange County School of the Arts

Advancing Women in Leadership Experian

Top Workplace Impact Honoree Gensler and Kaiser Permanente Top Workplace Impact Nominees

... and the Remarkable **Volunteers** Who Guide Them

2020 Volunteer and Girl Recognitions

While the pandemic prevented us from holding our annual in-person Recognition Event, nothing could stop us from celebrating our amazing volunteers and girls who bring the Girl Scout mission to life. Over the summer of 2020, Girl Scouts of Orange County safely distributed over 150 adult volunteer awards - including the Volunteer of Excellence, Thanks Badge, Appreciation Pin, and Spotlight Awards. Every Service Unit also received a special recognition video to share with its awardees. Additionally, GSOC honored 153 Go-getter, Innovator, Risk-taker, and Leader Award recipients. Over 850 girls were recognized through virtual celebrations, physically distanced porch celebrations, and car parades for the many ways they have made the world a better place.

Volunteer Conference

For the first time ever, our Volunteer Conference was held virtually throughout the month of August. More than 400 volunteers (representing eight states) participated in 24 virtual workshops covering a wide range of topics - from keeping girls engaged and inspired in a virtual world, to outdoor progression and leading girls in cybersecurity. Aligned with our commitment to serve all girls, workshops also focused on providing volunteers with resources to support inclusion and mental health within their troops. Thank you to sponsors SeneGence and Blue Sky, who provided gifts for every attendee.

"I appreciated the flexibility and breadth of webinars offered. I was able to take part in so many more in a virtual format and learned so much. Thank you!"

- 2020 Volunteer Conference Attendee



THEIR YARD SIGNS AFTER BEING AWARDED THE THANKS BADGE II. ONE OF THE HIGHEST AWARDS FOR GIRL SCOUT VOLUNTEERS. GSOC STAFF AND VOLUNTEERS DELIVERED RECOGNITIONS AND YARD SIGNS THROUGHOUT THE SUMMER OF 2020 TO HONOR AWARD-WINNING GIRL SCOUTS AND VOLUNTEERS.

PUTTING THEIR SKILLS TO THE TEST

SAUDA VOI

Mark

IN THE FALL OF 2019, 59 GIRL SCOUT CADETTE TROOPS (REPRESENTING 483 GIRLS AND 139 ADULTS) CAMPED AT OAK CANYON PARK IN SILVERADO, CA AND COMPETED IN GIRL SCOUTS OF ORANGE COUNTY'S ANNUAL CADETTE-O-RAMA, A SERIES OF SKILLS EVENTS THAT INCLUDED KNOTS, KNIFE SAFETY, GIRL SCOUT KNOW-HOW, FIRST AID, AND MAP READING, IN ADDITION TO TEAM BUILDING ACTIVITIES AND AN EVENING CAMP SINGALONG.

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PHOTO COURTESY OF MINDY SCHAUER, ORANGE COUNTY REGISTER/SCNG



Financials*

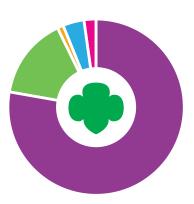
Fiscal Year Ended September 30, 2020

STATEMENT OF FINANCIAL POSITION (UNAUDITED)**

September 30, 2020

Assets	\$18,173,147
Liabilities	2,598,609
Net Assets	15,574,538
Total Liabilities and Net Assets	\$18,173,147





STATEMENT OF ACTIVITIES (UNAUDITED)**

For the year ended September 30, 2020

OPERATING

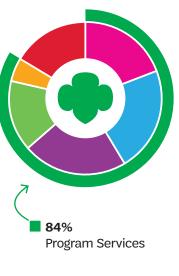
Total Support & Revenue***	\$10,917,094
Total Functional Expenses	11,520,222
Change in Net Assets	(603,128)

NONOPERATING

Net Transfers from Friends of the Girl Scouts Trust (FOGST)	23,160
Change in Net Assets (Nonoperating)	23,160
Total Change in Net Assets	(579,968)
Net Assets, Beginning of Year	16,154,506
Net Assets, End of Year	\$15,574,538

2020 EXPENSES

- **19%** Girl Programs
- 22% Membership Services
- 22% Volunteer Services
- 15% Properties (including Camp Scherman)
- **5%** Communications
- 16% Management, Fund Development, & General



* Excludes Friends of the Girl Scouts Trust (FOGST). FOGST manages funds for capital expenditures, operating reserves, restricted endowment funds, and cash flow. At September 30, 2020, there were \$21.1 million in assets held by the trust.

** Audited Financial Statements will be available at girlscoutsoc.org/financials after February 1, 2021.

*** Total Revenue in chart includes Total Support & Revenue.

JULIETTE GORDON LOW SOCIETY

The Juliette Gordon Low Society is a distinguished group of friends who choose to make Girl Scouts part of their legacies and a beneficiary of their estate plans.

Erik and Eva Andersen, Girl Scout Movement-wide Challenge Planned Gift Anonymous Becky Bailey-Findley and Gary Findley Kathryn and Glenn Baldwin Sharon Z. Barry Leeora Beck

Dianne Belk and Lawrence Calder, Girl Scout Movementwide Challenge Planned Gift

The Blome Endowment Diana and Robert Brookes Karin L. Carlson Beth Carroll Barb and David Christensen Ann Crane Sophia Hall Cripe Betsey Olenick Dougherty Suzanne and Jeffrey Esber Danielle Gilbert Molly Jolly Elizabeth Kane Addy Lerner Mel Little Heather Madrigal Gina Magee Robyn Ratcliffe Manzini and Aldo Manzini Nancy and Scott Nygren Marti and Tom O'Neill Jill Patterson Kyra Pelachik Barbara J. Powers Christine A. Scheuneman Victoria Shepp Christine Shingleton Marie L. Singer Erin Slattery Ronda M. Sussman BJ Watanabe and Ron Osajima Diana Walker Nella Webster-O'Grady

In Memorium

The Estate of Josephine Alleman Anonymous The Estate of Carol Sue Beishline The Estate of Dorothy P. and Leroy B. Childs The Estate of Charlotte T. Hatfield Cox The Estate of Charlotte T. Hatfield Cox The Estate of Patricia Lee Crane The Estate of Patricia Lee Crane The Estate of Sharon L. Dziuk The Estate of Sharon L. Dziuk The Estate of Victoria Heidelman The Estate of Wartha Modderman The Estate of Martha Schoepe The Estate of Marcia Joan Stringer The Estate of Ethel J. Watts The Estate of Maggie Williamson

Donor Spotlight: Nella Webster-O'Grady

Innovative, authentic, philanthropic, and visionary. A member of Girl Scouts of Orange County's Board of Directors since 2014, Nella's strategic and fiduciary contributions have been nothing



short of remarkable. Her support has spanned many roles, including Chair of the Friends of the Girl Scout Trust, major donor to the Argyros Girl Scout Leadership Center, Committee Chair and Former Honoree of Celebrate Leadership, and member of the Juliette Gordon Low Society. Nella's support extends beyond Girl Scouts to many nonprofits across Orange County, which led the Association of Fundraising Professional's National Philanthropy Day to recognize her as its esteemed Outstanding Philanthropist in 2020.

Nella's passion for Girl Scouts began with her mother, who was her troop leader in Panama and Guam, where she grew up. Nella saw firsthand how Girl Scouts helped girls develop self-esteem and leadership skills. Her father too had a huge impact on her life. During the Vietnam War, she recalls him hooking up a Ham radio to help soldiers at the naval hospital in Guam reach their loved ones.

"My parents were not wealthy, but through their actions I learned it was important to share what you have with those who don't," says Nella. "That's why I am so proud to support Girl Scouts for the long-term with a planned gift."

In addition to her philanthropic work, Nella balances life as a wife, mother, grandmother, and friend to many—all roles she cares for deeply.

PHOTO COURTESY OF EMILY J. DAVIS AND ORANGE COAST MAGAZINE.

Thank you for making girls a priority!

Your support enables Girl Scouts of Orange County to offer more girls opportunities to excel and lead. We gratefully acknowledge all of our generous donors.

(Donors listed contributed during our fiscal year from October 1, 2019 to September 30, 2020, and include Celebrate Leadership Donors for 2019.)

\$100,000+

Julia and George Argyros

\$50,000-\$99,999

Cox Nella Webster and Kevin O'Grady

\$25,000-\$49,999

Angels Baseball Foundation The Capital Group Companies Charitable Foundation Disneyland Resort Hamir Family Charitable Trust Kaiser Permanente O. L. Halsell Foundation Orange County United Way Women's Philanthropy Fund Jeff and Caron Winston

\$10,000-\$24,999

Anaheim Community Foundation Anonymous Becky Bailey-Findley Baker McKenzie Beacon Pointe Advisors Blizzard Entertainment The Boeing Company Broadcom Foundation Girl Scouts of the USA Darla S. Holland, MD The Inouye Family Trust Johnson & Johnson Robyn Ratcliffe Manzini and Aldo Manzini Moreno Family Foundation and Angels Baseball Morgan Lewis Christine and Michael Mueller Jill Patterson Samueli Foundation Christine and Tom Scheuneman Victoria Shepp Eric and Roberta Swanson Troutman Pepper Western Digital

\$5,000-\$9,999

Ankura Consulting Group Anonymous Sophia Hall and Lawrence Arden Cripe Edwards Lifesciences Foundation Experian Gensler Jill Hlavacek Burt and Molly Jolly KPMG LLP Graham Lee Los Angeles Chargers Orange County Department of Education Orange County Fair & Event Center Lisa Perrine Judy Posnikoff Christina Salcido SeneGence Teacher Created Materials Publishing Kelly Vlahakis-Hanks

\$2,500-\$4,999

Ara Anoshiravani The Estate of Carol Sue Beishline Cars2Charities Dale Carnegie of Orange County Scott and Laurie Dubchansky Ericsson **First American Corporation** Bob and Dot Hurley Michiko and Glenn Inanaga Sue King Rebecca Koslover KPMG Gives c/o Bergen County's United Way Lawyers' Mutual Insurance Company **Gregory Bates and Joann Leatherby** Addy and Matt Lerner Janet Morningstar Miedema

Julie Miller-Phipps and Michael Phipps Orange County United Way Pacific Western Bank Christine Shingleton, Community Strategic Advisors Southern California Gas Company Target Circle Peter & Mary Tennyson US Bank Julie Weeks Youth Services Association

\$1,000-\$2,499

Marilyn Alexander Sallv Anderson Collene and Charlton Anderson Anonymous Sharon Z. Barry Mark and Kris Belzowski Don Bennett Andv Bond J. Allen Brack and Saralyn Smith Brian Burton C.O.T. Trucking Mia Carpino Yee Chan Victoria Collins Ann Crane Deloitte Jodi Duva ebay Foundation **Eide Bailly LLP** Epson America, Inc. Suzanne and Jeff Esber Julie Farbaniec Fidelity Charitable Gift Fund Judith Garfi-Partridge John and Martha Gibbons

Donna and Mario Giordano Goldman Sachs Matching Gift Program Renee & Dennis Green Glee Harris & Steen Sellers Hoover & Nebrig, Inc. Yvonne Igual de Montijo Mrs. Sandra J. Jackson Lisa A. Johnson Erin Johnson Jordan LLC Kawasaki Motors Corporation. USA Knott's Berry Farm James Loss Laura Lummer-Sigmon Macy's/Bloomingdale's Victoria & Steven McIntosh Deanne R. Mendoza Jesse Meschuk **Microsoft Matching Gifts Program Delores Morrison** Bang Nguyen Pacific Life Insurance Co. Putri and Rod Pascualy Michal Peri PIMCO Barbara J. Powers **PricewaterhouseCoopers** Barbara Roberts Lai Yar Rodrigo Tom Rogers David Ruiz **Rick Shepard Robert and Mary Shipma** Lauren and Bob Silvernail George J. Stephan Dianna Sundell The Torres Family Union Bank

Mary L. Vavrik Stacey and Paul Von Berg Heidi and Sarah Wagner-Thomas Diana Walker Richard Walker Pennie Walley Bradley Wedekind-Flores Rob Wentland

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Rose Ackert Maria R. Alderete Anonymous Jeff Baldassari Mark F. Balys Louise Baxter Marianne Beaz Elizabeth Bernay Lydia Bottegoni Sarah Butler Jennifer Chu Mark Costa Gavle A. and James Creasman Janet T. Davidson Kristina Davis Rachelle Davis Sandra DiSario Domu Real Estate Earth Friendly Products Sean Evans Lesley O. Finch Martha G. Fluor Frontstream Max and Artyn Gardner Tommya's Wackaloon Friends Laurie P. Graves Claire Hart Mel Harwell April D. Heren

Linda Hill Lisa Hinshaw Julie Jackson Judy Koyama Dennis Kuhl Salim Kurii Emily and Anthony Mendoza Moonja Lee Grace Lin Susan Luehrs Jerry and Shellie Massick Linda McBride Medtronic Network for Good Tom and Jean Olivas Marti and Tom O'Neill **Pfizer Foundation Matching Gifts** and Volunteer Program Howard Privette & Deirdre M. Kelly Liliana Real Michele Richards **Riteway Charitable Services** Connie and Ernie Rodriguez The Lavernia-Schoenung Family Stacey and Jill Silberman Paulette Smith Kamini Tiwari James Tran United Way of Greater Kansas Walmart Store #5644 Mike and Karen Warter Watson Land Company Ali Wilkes Alissa Wilson Raphael Zalewski

Gifts In-Kind

Valued at \$500 or more

\$50,000+ Value Dale Carnegie of Orange County

\$25,000-\$49,999 Value

Cox SeneGence

\$10,000-\$25,999 Value

ABM Industries boscia, LLC Bradford Renaissance Portraits

\$5,000-\$9,999 Value

Angels Baseball Foundation Blue Sky The Capital Group Companies Charitable Foundation Rowley Portraiture

\$2,500-\$4,999 Value

Aston Martin Newport Beach Cibola Systems Cox Business Fashion Island Hotel gorjana Chef Jamie Gwen Irvine Spectrum Center Big Dog Productions Oak Creek Golf Club Jason Richmond Sally Ann Catering So Cal Propane LLC Sonria by Emerson Wines

\$1,000-\$2,499 Value

Bloomingdale's Lee Ann and Chris Canaday Disneyland Resort Epson America, Inc. Farmers & Merchants of Long Beach GARYS Roy's Restaurant Western Digital

\$500-\$999 Value

ABC Bakers Anaheim Ducks

Becky Bailey-Findley Balboa Bay Resort Bleu Cotton Photography, Inc. Classic Kids Photography Coto de Caza Golf & Racquet Club Sophia Hall and Lawrence Arden Cripe Dave and Buster's **Dick's Sporting Goods** Gelson's Markets Great Wolf Lodge Happy Photos Hobby Horse, Inc. Knott's Berry Farm Lorin Backe Photography **Orange County Fair & Event Center** Gina L. Osborn **PRP** Wine International **OSP/Great American Opportunities** Michele Richards South Coast Plaza Fric & Roberta Swanson Total Wine & More Urban Arts OC Willamette Valley Vineyards

Community Partners

Agencies, companies, organizations, or individuals that contributed to the advancement of GSOC's mission, outside of cash or recognized in-kind donations.

#innovate

7-Eleven ABC Bakers Ace Hardware Albertsons All Girls Math Tournament Amigos de Bolsa Chica Anaheim Achieves Anaheim Garden Walk Applied Medical Aquarium of the Pacific Army Navy Art of Dance and Ballet Academy Art Steps Art Therapy OC Artic Anaheim Transportation Center



VOLUNTEERS FROM SEVERAL CORPORATIONS, INCLUDING DISNEYLAND RESORT, UPS (PICTURED ABOVE), PIMCO, AND MORE, HELPED DISTRIBUTE GIRL SCOUT COOKIES AT GIRL SCOUTS OF ORANGE COUNTY'S MEGA COOKIE DELIVERY IN JANUARY 2020. IN 2020, OVER 300 NEW COMMUNITY VOLUNTEERS CONTRIBUTED OVER 1,300 HOURS OF THEIR TIME AND EXPERTISE TO FURTHERING THE GIRL SCOUT MISSION.

Artology studio Ashdon Farms AT&T Pioneers Bagels and Brew Ball Park Pizza Bank of America Barnes & Noble Bell Intermediate School **Big Brothers Big Sisters of Orange** County and the Inland Empire Bionerds **Bio-Rad Laboratories Birds & Bees Connection** Blizzard Entertainment Boardriders Bodhi Coffee Bolsa Chica Conservancy Bowers Museum Boys and Girls Clubs of Capo Valley Boys and Girls Clubs of Garden Grove Brea Mall Broadcom Foundation **Brownstone Cafe** Brushstrokes Tustin

Bruster's Ice Cream Build It Workspace, Inc. C2 Education CA State Parks Cal State Fullerton Capital Group CBRE **Century Theaters** Chance Theater Chapman University Chase Bank Child Creativity Lab Chili's Grill and Bar CHOC (Children's Hospital Orange County) Chuck Jones Center for Creativity **Clara Barton Elementary School** Coastline College Code Gauchos, Inc. Code Ninias Coffee Bean & Tea Leaf Cogito Debate Consulado Mexicano Cost Plus World Market

Cox Credit Abuse Resistance Education (CARE) Crystal Cove Alliance **CVS** Pharmacy Cyber Youth Tech (CyTech) Cynthia Karim- Special Effects Makeup Dale Carnegie of Orange County DeNault's True Hardware Discovery Cube OC **Disney VoluntEARS Disney YES** Disneyland Resort® Dollar Tree Downtown Brea Dr. Andrea Bastiani Archibald Dragon Kim Foundation Dreams of America Duke's Huntington Beach Dunkin' **Dunn-Edwards Paints** DW's Subs Anaheim **Environmental Nature Center** Fricsson Erin's Hallmark Fountain Valley **Exodus Escape Room** Fashion Camp First American Title FIRST Robotics Flower Girl World Food 4 Less Fullerton College Ganahl Lumber Garner Holt Education through Imagination GEARup4Youth Gelson's Markets Girls in the Garage Godinez High School **Granite Properties** Great Clips Green Hat Society Grocery Outlet Hare High School Harvest Fresh Hennessey's Hi-Time Wine Cellars

Hof's Hut Restaurant Home Goods Human Options Huntington Beach 4th of July Committee IHOP International Science and Engineering Fair Jamboree Housing James Event Productions Inc JOANN Johnson & Johnson Junior League of Orange County Kaiser Permanente Kaleidoscope Edwards Cinemas Knott's Berry Farm Kristalle LA Fitness Las Palmas Senior Center Laura's House I FGOLAND Leisure World Club House 3 Linbrook Bowl Lisa Albert Art Studio & Clay House Little Caesars Little Villagers Live Shoot-1 Professional Photography Loma Linda Childrens Hospital: Department of Pediatric NeuroPsychology Lori Mendenhall Designs Lowe's Lucky Strike M2 Media Magikid Robotics Lab of Lake Forest Magikid Robotics of Irvine Marbella's Farmer Market McCarthy Construction Medieval Times Dinner & Tournament Medtronic Michael Baker International Michaels Microsoft Monarch Beach Market Mrs. B'sConsignment Municipal Water District of Orange County

NeoGenomics New Vista Career Academy Newport Dunes Newport Landing Whale Watching Nonscriptum LC Northrop Grumman Corporation **OC Credit Union** OC Fair and Event Center Ocean Institute Ocean Ouest Olamendis OneOC Orange Coast College Circle K International **Orange County Business Council Orange County Crime Lab** Orange County Department of Education Orange County Hispanic Chamber of Commerce **Orange County Marketplace Orange County Regional Computer** Forensics Lab Orange County School of the Arts **Orange County Science and Engineering** Fair **Orange County United Way** Original Pancake House **OWLS of Fullerton** Pacific Life - Good Guys Pacific Ranch Market Party City Pat's Carpet Paul Revere Elementary School Pavilions Peet's Coffee Pet Supply PetCo Pets Plus Pier 1 Imports PIMCO Planet Beauty "PlayItSafe Defense Strategies for Women and Children" Play-Well TEKnologies Points of Light Polly's Pies

Pomona Elementary School PricewaterhouseCoopers Productive Access, Inc Programs of Religious Activities with Youth (P.R.A.Y.) **Project Hope Alliance** Project Scientist Prudential Financial, Inc. (The Prudential Spirit of Community Awards) Oueen Of Arts Ralphs **Raspberry Pi Foundation** Raytheon **Rea Elementary School Regal Cinemas REI Huntington Beach** Rite Aid Robotics Society of Southern California Roman Catholic Diocese of Orange Sam's Club Sandy Feet Initiative Santa Ana Unified School District -Engage 360 Program SchoolsFirst Federal Credit Union Science Scoop ScienceHeads Sears Outlet Second Harvest Food Bank Segerstrom Center for the Arts Selmas Shear Envy Slater's 50/50 Smart & Final Society for Science and the Public "Society of Women in Engineers (SWE) - OC" South Coast Repertory Southern California Edison Sprouts St. Anne School Stagelight Performing Arts Staples Starbucks Stater Bros. STEAM for All: OC Science STEMup4Youth Subway

Sunrise Ballet Taco Mesa Taqueria Los Gueros #2 Target **Teacher Created Materials** Techtacular The Coder School The Energy Coalition The Engineer Factory The Game Chest The Polka Dot Studio Tiffy's Restaurant Tony Pepperoni **Town Center Fountain** Trader Joe's Tustin Unified School District - After School Education and Safety Tuvalu Union Bank University of California, Irvine UPS **UPS Store Huntington** Harbor Vidcode Village Meadows Apartments, Santa Ana Volcano Burgers Vons Walmart Wells Fargo Bank Western Digital Westminster Mall Whole Foods Wholesome Choice Wilson Elementary School WISE (Women Investing in Securities Education) Woman's Club of Fullerton Women in Aviation OC Women's Journey Foundation World Elite Gymnastics Yakult Yorba Linda Womans Club Zion Mart Zombie Donuts

GIRL SCOUTS OF ORANGE COUNTY Promise CIRCLE

Girl Scouts of Orange County thanks our generous Promise Circle supporters who encourage greater connection and engagement to Girl Scouts of Orange County.

Launched in 2020, Promise Circle stakeholders join together with their investment, advocacy, and networking to help ensure sustainability of the life-changing benefits girls gain through the Girl Scout Leadership Experience.

Trefoil Members

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The Girl Scout Promise

On my honor, I will try: To serve God and my country, To help people at all times, And to live by the Girl Scout Law.

The Girl Scout Law

I will do my best to be honest and fair, friendly and helpful, considerate and caring, courageous and strong, and responsible for what I say and do, and to respect myself and others, respect authority, use resources wisely, make the world a better place, and be a sister to every Girl Scout.

Mission

Girl Scouts builds girls of courage, confidence, and character, who make the world a better place.

Vision

Girl Scouts of Orange County creates the *best* leadership development experiences for *all* girls in Orange County.



9500 Toledo Way, Suite #100 Irvine, CA 92618

Visit us at girlscoutsoc.org





PRIOR TO THE PANDEMIC, GIRL SCOUT AMBASSADORS JOINED GIRL SCOUTS OF ORANGE COUNTY CEO VIKKI SHEPP AT THE ARGYROS GIRL SCOUT LEADERSHIP CENTER FOR A DAY OF KAYAKING ON THE NEWPORT BAY. AFTERWARDS, THE GRADS AND VIKKI HAD DINNER, WALKED TO THE NEWPORT BEACH PIER, AND SHARED THEIR DREAMS FOR THE FUTURE AROUND A TOASTY FIREPIT ON THE S'MORES PATIO.



GIRL SCOUTS OF ORANGE COUNTY PLANS TO HOST AN ANNUAL EVENT WITH GRADUATING GIRL SCOUTS TO CELEBRATE GIRL SCOUT EXPERIENCES AND MEMORIES, LOOK AHEAD TO THE FUTURE, AND EXPLORE OPPORTUNITIES TO STAY CONNECTED AS GIRL SCOUT ALUM!