

Invest in Girls. Change the World.

2023 Annual Report

2023 Annual Report

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Dreams To Reality: Career Exploration and Inspiration

Dreams To Reality, Girl Scouts of Orange County's (GSOC) premiere career exploration event made possible by a generous grant from The Disneyland Resort®, attracted 231 Girl Scouts and 48 adult volunteers. Girl Scouts gained inspiration for their futures by learning about different careers. The forwardthinking event offered seminars and talks, including the popular offering, "Reality Town: Adulting 101." The Seniors and Ambassadors participated in situational "adulting" games like managing finances, developing budgets, and overcoming life challenges. Girl Scouts also crafted resumes, practiced their interviewing and networking skills, and perfected their personal "elevator" pitches.



Workforce development experiences, like Dreams to Reality, fall into our Life Skills focus.

Learn more about the wide breadth of our Girl Experience focus areas on pages 6-13.

INVEST IN GIRLS. CHANGE THE WORLD.

Board of Directors

OFFICERS

Christine Scheuneman, Board Chair Independent Corporate Director Christine Mueller, 1st Vice Chair Capital Group Lisa Perrine, 2nd Vice Chair

Cibola Systems

Jeff Winston, Secretary

Jeff Winston, Secretary Retired I.T. Executive

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Michiko Inanaga, BCA Endowment Foundation
Maggie O'Sullivan, JP Morgan Chase
Kendra Peterson, Holland & Knight, LLP
Todd Priest, Todd Priest and Associates (TP&A)
Michele Richards, Orange County Fair & Event Center
Gabriela Robles, St. Joseph Community Partnership Fund
Clarissa Serpas, SoCalGas
Remy Yamaguchi-Hernandez, Consultant

GIRL ADVISORY MEMBERS

Rebekah Cline Kate Given Urja Parmar MESSAGE FROM GIRL SCOUTS OF ORANGE COUNTY'S

Board Chair and CEO

Dear Friends,

Together, we are building the innovators and leaders of the future. Together, we empower girls. Juliette Gordon Low's visionary spirit and the Movement she founded in 1912 live on with each Girl Scout we serve through our life-changing leadership experiences. With 2023 in the books, we proudly present this Annual Impact Report showcasing the incredible results Girl Scouts of Orange County (GSOC) achieved and celebrating the accomplishments of our extraordinary girls, dedicated volunteers, and generous supporters.

After the challenges of the past few years, 2023 was filled with innovation, growth, exciting new programs for our current members, and opportunities to reach even more Girl Scouts. Our membership is increasing. This year, we saw an 8% growth in new girl members over last year, including a rise within underrepresented communities. We increased our revenue from cookie sales and philanthropic donations, plus went to work utilizing the generous \$2.8M MacKenzie Scott donation from last year. We opened a new Girl Scout center in Santa Ana. We hired an inclusion specialist to increase our ability to serve Girl Scouts with disabilities and provided resources to volunteers. Girls glimpsed their possible futures when they participated in our premier events, Dreams to Reality, and our new STEM Career Exploration event. Knowing what a challenging time this is for girls, we offered several mental wellness workshops. Our Camp Scherman revitalization projects are almost complete. There's much more to share, much of which is in this Annual Report.

As we reflect on our growth and the accomplishments of 2023, we extend our deepest thanks to you—our donors, Board of Directors, volunteers, and community supporters—who make our Movement possible. You are the heartbeat of our organization. Because of you, girls can continue to dream big. We remain proudly steadfast in our mission of building girls of courage, confidence, and character who make the world a better place.

Yours in Girl Scouting,



Vikki Shepp, Ed.D. CEO



Christine A. Sheuneman BOARD CHAIR

Girl Scouts builds girls of **Courage, Confidence, and Character,** who make the world a better place.

Who We Are:

NEARLY 15,000 GIRLS AND
10,000 VOLUNTEERS AND ADULT MEMBERS
REPRESENTING EVERY ZIP CODE IN ORANGE COUNTY
SUPPORTED BY DONORS & PARTNERS

"The Girl Scout Center in Santa Ana has been a life-changer for myself and my daughter. It has made me more independent in my leadership journey and has been a friendly environment and experience for my daughter as well."

- Juana Baranda, Girl Scout Troop Leader & Parent



Serving every girl: A new center in the heart of Santa Ana

In June, we expanded our footprint in Orange County by officially opening our newest center in Santa Ana. Made possible by the \$2.8M MacKenzie Scott donation, this facility has a full-time, bilingual, and bicultural staff, STEM education resources, and a large space for troop meetings and fun Girl Scout activities, including Ballet Folklórico, Entrepreneurship, and STEM Coding made possible by the Broadcom Foundation donation of Raspberry Pi Computers. The center has been well-received by the area's community. and every week, new parents stop by to sign up their girls or to volunteer.



Top: Local Dignitaries join Girl Scouts at the Center's Grand Opening. Left: Girl Scout Troop 3718 meets with Santa Ana Mayor Valerie Amezcua, to learn about local government as part of their democracy badge work.

Funding the future

Philanthropist MacKenzie Scott's donation has made a world of difference to Girl Scouts of Orange County. The significant \$2.8M gift allowed us to implement new initiatives, expand pillar programs, and serve more girls. This gamechanger has been earmarked to help Girl Scouts today and for years to come.

Funding Impact Highlights:

- Expanded Girl Scout membership reach in underrepresented, underengaged areas
- Greater accessibility and resources for Girl Scouts with disabilities
- Increased Volunteer Engagement, focusing on corporate and community volunteers
- Expanded Outdoor Programs
- New all-encompassing Arts, Entertainment, and Hospitality Program

GIRL SCOUTS WORKS!

Girl Scout alums are more likely than non-alums to:

Attain higher levels of education and management positions at work

Volunteer and contribute to causes they support

Be civically involved

Exhibit leadership attributes and hold more leadership roles

Be more satisfied with life—personally, professionally, and financially

As Girl Scouts earn badges and patches, connect with their sister Girl Scouts, and have fun, their superpowers — leadership, innovation, creativity, resilience — shine. Their Girl Scout values lead them to be kind, compassionate, and stand up for others. Girl Scouts also step up to give back. They lead service projects to help those in need and take action to positively impact our community and beyond.

Girl Scouts helps girls discover their best selves!



From kindergarten through 12th grade girls gain important skills in areas that form the foundation of the Girl Scout Leadership Experience: STEM (science, technology, engineering, and math), outdoors, life skills, entrepreneurship, and the arts.



Girl Scouts Making an Impact

Katelyn didn't have to think long and hard about the focus of her Gold Award project. She grew up listening to her grandfather's stories about his beloved homeland, Cambodia, and decided she wanted to preserve and celebrate her family's heritage following Cambodia's tragic history. Her grandparents and mother fled the atrocities that took place there under the communist regime of The Khmer Rouge in the late 1970s. The Cambodian genocide not only led to the death of nearly a quarter of the country's population but also resulted in a significant loss of the country's art and history.

Katelyn takes pride in her Cambodian culture and set out on an ambitious campaign to make a global impact. She established a

nonprofit, *Cambodian Revival of Arts, Folklore, and Traditions (CRAFT)*, which combines her interests in art with the Cambodian diaspora. She launched an educational website, www.craftcambodia. com, sharing information about its history, art, and folklore. She wrote and illustrated a children's book, *Khmerical: A Collection of Cambodian Folktales*, which she shared with organizations and libraries across California and Cambodia. She even organized a school supply drive and distributed those items to underserved Cambodian students. Katelyn's project stretched 8,000 miles and touched the lives of nearly 1,200 students in Orange County and rural Cambodia.





"I had never taken on a project as big as this. When I completed my book, website, and donations, I felt very empowered, and I learned about my potential and how far I can go when I truly set my mind to something."

> - Katelyn S., Gold Award Girl Scout, Age 18, Corona del Mar, Troop 2629 2023 GSOC and GSUSA Gold Award Scholarship Recipient

Outdoors



Nature is truly magical, and Girl Scouts can experience its enchantment through outdoor adventures—whether at Camp Scherman, along the coast, at a local park or hiking trail, in their backyards, or even our backyard at GSOC's headquarters. We know girls who spend quality time outdoors thrive physically, emotionally, and intellectually.

NEW DAY CAMPS

building on our outstanding volunteer led day camps, Girl Scouts of Orange County launched a successful pilot program offering Outdoor Day Camps close to home—at our Irvine headquarters and Girl Scout Leadership Center (GSLC) in Newport Beach. In Irvine, girls rode skateboards, learned to tie-dye, cooked using a solar oven, built race cars, made ice cream, played games, and went on an excursion to Wild Rivers Waterpark. At our exclusive 5-day Boating Day Camp, it was all about lively outdoor fun on the water facilitated in partnership with the City of Newport Beach and UCI's Boating Program. Girl Scouts learned water safety, how to kayak, and how to sail.







Camp Scherman

At Camp Scherman, girls can be their authentic selves all year round. Set in the San Jacinto Mountains, this 700-acre property offers a unique, all-girl environment that gives every girl a safe space to find her courage, challenge herself, and explore the great outdoors. In 2023, 585 summer campers and 2,172 weekend campers visited Camp Scherman. Their adventures included archery, horseback riding, climbing the Tower of Power, and much more. One of the best parts was bonding with other Girl Scouts. Thanks to "Camperships," financial aid awards, 42 Girl Scouts got a chance to go to camp this year, including 34 first-timers.





Revitalizing Camp

Girl Scouts are singing songs and roasting marshmallows at Camp Scherman's newly revitalized Stahr Amphitheater. The rebuild includes concrete bench seating complete with handrails, a masonry fire ring, a stage, and ADA compliant pathways. The revamp was funded in part by a gift from Elizabeth Stahr and her family and made possible with the in-kind work of Gensler, a global design and architectural firm, who worked with Girl Scouts in determining the design.

Girl Scouts of Orange County is thrilled to announce that we secured \$1M for the first phase of the revitalization of Camp Scherman. In addition to redesigning the Stahr Amphitheater, we've replaced the horse corral fencing, purchased new camp vehicles, and added new signage to our mountain home. We look forward to making more improvements as we continue serving Girl Scouts at this magical place for years to come.



Trail Blazers

Orange County trails and surrounding areas offer opportunities for exhilarating backpacking adventures with our legacy program, Trailblazers. Older Girl Scouts (Cadettes, Seniors, Ambassadors) experienced the thrill of outdoor fun through this volunteer-led program. They learned important survival skills, including how to hike safely, read topographical maps, and perform CPR.



"We've had the BEST experiences at camp and are so grateful for you all. It's so fun to see our daughter, who struggles so much, have a place to make friends, have fun, and "grow her brave spot." As she said, "I AM SO HAPPY!" Absolutely love it.""

STEM



Science, technology, engineering, and math (STEM) programs develop and promote essential skills like critical thinking, curiosity, persistence, decision-making, entrepreneurship, and more. These skill sets prepare Girl Scouts for their future. Studies also show that girls who participate in STEM programs at an early age become more interested in STEM and related careers, including robotics, app development, and coding.

STEM is evolving. Changing. Every day. And GSOC is at the forefront of the change, providing new and innovative opportunities for our Girl Scouts.

STEM Career Exploration

Representation matters, so we launched our first ever STEM Career Exploration event, thanks to a grant from The Disneyland Resort®. Older Girl Scouts, 7th to 12th graders, not only heard from successful females in STEM careers but also got to talk with the career women and learn how to turn their passions into their futures. The event featured a panel hosted by a Gold Award Girl Scout, and all attendees earned the STEM Career Exploration Badge.

"These women didn't give up on their dreams when it got hard, so I can do it too!"

- Girl Scout at STEM Career Exploration event





Award Winning Robotics Teams

Three Girl Scout Robotics teams, Electric Koalas, RoboGirls, and Rebel Builders, took Orange County by storm in their First Lego League Competitions. They created innovative projects where they had to devise their own solution to a real-life problem and design a sustainable energy resource. These Junior and Cadette teams excelled in robot design, build, and execution, with all three qualifying for regionals.

Hoops & Coders

Girl Scouts love this program, which combines fun physical activity with their passion for STEM. Developed by Gold Award Girl Scout Gabrielle D. and her project partner, Shrika A., Hoops & Coders is a curriculum using the fundamentals of two things most people think don't go togethercomputer science and basketball! Gabrielle and Shrika proved they do, and Hoops & Coders empowers girls through leadership, phone app development, coding, and learning basketball basics. Gabrielle and Shrika's program was recognized by the Dragon Kim Foundation.







STEM Expo

We added even more interactive and inspiring STEM Exploration for the 200 Juniors and Cadettes who attended Girl Scouts of Orange County's 7th Annual STEM Expo, hosted by our volunteer STEM Patrol. They built earthquakesafe Lego buildings with Play-Well TEKnologies, welded jewelry with Urban Workshop, launched straw rockets with Raytheon, and explored 3D printing and robotics with Archytas Automation. Girl Scouts also loved learning the science behind "dry ice" and how ice cream is made.



Girl Scouts of Orange County **STEM Consortium**

Thanks to the generosity of STEM Consortium sponsors, OC Girl Scouts are exploring Science, Technology, Engineering, and Math and recognizing the importance and power of STEM for their future success.

2023 Members

Broadcom Foundation (Founding Member)

Blank Rome, LLP Capital Group

Edwards Lifesciences Foundation

Kaiser Permanente

Municipal Water District of Orange County

Parker Aerospace Samuel P. Adams Trust Western Digital



Entrepreneurship



Girl Scouts of all ages build their business savvy, learn financial literacy, and hone their entrepreneurship skills through badge programs, online learning, and the Girl Scout Fall Product and Cookie Programs.

Girl Scouts develop five skills essential to leadership, success, and life: goal setting, decision making, money management, people skills, and business ethics.

Above: Natalie C., Girl Scout Ambassador and Girl Advisor to the Board of Directors, served as a Mission Messenger, speaking to press during the Girl Scout Cookie Mega Delivery in January 2023.



BUSINESS TRAILBLAZ"HER"

It was a packed house of Juniors, Cadettes, Seniors, and Ambassadors—all dreaming of starting their own businesses—at GSOC's 1st Trailblaz"HER" workshop. They worked with other Girl Scouts to develop viable ideas, figured out how to meet customers' needs, and brainstormed on how to build their ideas into businesses. And in the process, they earned their Cookie Business badge.

Thanks to the professionals from Code with Her who facilitated this workshop.



"My troop has been goal-setting since we were Daisy's. My troop has been saving for our San Francisco Bridging trip, and we finally made our goal! Our troop will be fully funding this trip. We will also be sharing some of our funds for our Bronze Award. We will be getting supplies to help the Pacific Marine Animal Rehabilitation Center."

- Olivia W., Age 11, Girl Scout Cadette from Troop 6425 in Irvine.

COOKIES BY THE **NUMBERS***

FALL.

PRODUCT

BY THE

8,712 girls participated



2,204,010

packages of cookies sold

troops participated





32,075+ packages of cookies donated to military and food banks

The average troop earned \$2,426 to help fund activities, such as Take Action projects, travel, Camp Scherman, membership renewal, Journey books and Girl Guides, uniforms, badges, and more.

★6,665 packages sold by **GSOC** Top Seller Hailey H., Troop 3155 in Anaheim

*Reflective of the 2023 Cookie Program



At Cookie University in March, a panel of professionals shared tips and tricks on how to translate cookie business skills into successful ventures. Cookie University shows girls how to take the skills they learn during the cookie program to life beyond Girl Scouts.



5,000+ Cookie Seller Tarvn J., from Troop 7290 threw out the first pitch at Girl Scout Night at Angel Stadium on April 22.





67.196 packages of nuts, candy, and magazine subscriptions sold

2,093 girls participated



480 troops participated





4.447+ packages of nuts, candy, and magazine subscriptions donated to the military and food banks

^{**}Reflective of the 2022 Fall Product Program

Life Skills



When Girl Scouts explore topics like community service, civic engagement, travel, mental wellness, healthy living, and career exploration, they gain the skills and the inspiration to accept challenges and overcome obstacles. They develop greater confidence and a stronger sense of self, display more positive values throughout life, and are happier overall.

Year of Service

Service projects are an essential part of being a Girl Scout, and each month, GSOC offers girls ways to support their community and make a difference. Year of Service is designed for all Girl Scouts, ages 5-18, to participate. 1,605 Girl Scouts made an impact this year, from removing microplastics from the beach to collecting gently used coats for donation to decorating holiday gift bags for Senior Citizens. Year of Service began in 2020, and GSOC has partnered with 37 community service agencies since then.



"All of these events have brought to light so many situations we haven't talked about yet. We love discovering new ways to help others!"

- Stacey Delpit, Troop Leader



Mental Wellness Workshops

To ensure all Girl Scouts have the resources to care for their mental wellness, GSOC hosted in-person and virtual workshops for various ages. "All Bodies Are Good Bodies" for Daisies and Brownies. "My Body is Powerful" for Girl Scout Juniors. "Honoring Mind, Body, and Health", "Cadette Self Care," and "Cadette Mental Wellness" for Girl Scout Cadettes. Special thanks to Bloomingdale's for ensuring these workshops remain free for Girl Scouts!

"I liked it when we got to write in our journals and talk about self-care. It made me feel better about myself because I thought more deeply about myself."

- Girl Scout at Mental Health Workshop

Arts, Entertainment, and Hospitality





Goods & Goats

Girl Scouts interacted with goats, rabbits, and chickens at a local farm, where they learned about animal husbandry and even got to paint their own birdhouses.

Girl Scouts of Orange County launched a new all-encompassing arts program. Girl Scouts can now explore unique behind the scenes theater experiences, express themselves through music, delve into the culinary arts, and more. GSOC offered 50 experiences serving over 870 girls, increasing girls' knowledge, skills, and awareness about all possible career paths in the arts, entertainment, and hospitality fields. Girls gain new perspectives and opportunities to engage in the creative process.

Summer Art Series

This brand-new series served over 300 Girl Scouts from Pre-K to 5th grade weekly in June, July, and August. For some, this was their very first Girl Scout experience. They made music on bucket drums. They learned dances, including folk dances, and ballet. They painted, made faux stained glass, whipped up delicious treats, and created fairy gardens.





Arts Roundtable

In June, Girl Scouts of Orange County brought together dozens of leaders, local program providers, stakeholders, and donors to talk about the development of our Arts program and how we can keep evolving. Like our STEM roundtable, this essential meeting of the minds sparked ideas for exciting new Arts offerings, donations, and partnerships.

Highest Awards

Bronze, Silver, and Gold Award Girl Scouts build a better today and tomorrow.
Girl Scouts shine brightest when they're making the world a better place.

GSOC is proud to recognize 476 Bronze, Silver, & Gold Girl Scouts who contributed 9,100 hours of service and impacted more than 658,125 people through planning and carrying out 161 unique projects to "take action" to improve our communities and create lasting change.

GSOC is proud of their efforts to make the world a better place and to recognize Gold Award Girl Scouts Catherine Hackett, Alyssa Ige, and Katelyn Saiki (featured on page 5) as 2023 GSOC Gold Award Scholarship recipients, and Katelyn Saiki as a 2023 GSUSA Gold Award Scholarship recipient.



Over the years, 3,000 Orange County Girl Scouts have earned the esteemed Girl Scout Gold Award – the highest achievement a girl can earn in Girl Scouting. Girls who earn this prestigious award identify an issue within their community, innovate a solution, create a detailed action plan, and spend a minimum of 80 hours bringing it to fruition. As these remarkable young women take sustainable action to transform their world, they gain tangible, real-world skills and prove they are the leaders that our schools, communities, and workplaces need.



9th - 12th grade girls





4th - 5th grade girls

Highest Award counts as of 12/1/23.

"Completing my Gold Award has shown me how I can work towards making my community a better place."

> -Alyssa I., Gold Award Girl Scout



Alyssa created Nutrition for Newbies, a program to educate teens on the importance of nutrition and inspire change in their diets through classes at Tanaka Farms. "The most successful part of my project was the sense of community established."

> -Catherine H., Gold Award Girl Scout



Catherine created Coffee for Casillas, a learning program to teach the people of Casillas, Spain how to grow, harvest, and trade coffee.

View our Highest Awards Yearbook, featuring Bronze, Silver, and Gold Award Girl Scouts, at www.girlscoutsoc.org/gogold.



Girl Scouts is for **EVERY** Girl!

Our commitment to Inclusion, Diversity, Equity, and Accessibility (IDEA) is unwavering. We recognize that some Girl Scouts need our support to benefit fully from our transformative leadership development program. Last year, we formed our council's IDEA Department, and this year, we expanded the team by hiring an Inclusion Specialist to collaborate with caregivers, troops, and staff, increasing our ability to serve those with disabilities. Thanks, in large part, to the MacKenzie Scott funding, we now offer greater accessibility to vital resources so all Girl Scouts—from every social, cultural, socioeconomic, intellectual, and developmental sphere, including those with physical limitations—know they are valued and can celebrate who they are.

IDEA accomplishments include:

- Girl Scouts, parents, and troop leaders can request disability and language accommodations directly through our website.
- Provided a quiet sensory room at Irvinebased Day Camp.
- Provided live Spanish language and American Sign Language (ASL) interpreters at important GSOC events.
- Offered Spanish-language GSOC materials and collateral.
- Created a Disability Awareness Fun Patch tied to activities helping Girl Scouts learn more about people living with disabilities.
- Provided sensory kits and noisecanceling headphones for events.







"One of our girls, who does not use hearing devices and communicates with ASL, glued her eyes to the interpreter. It was amazing for us as a troop that [GSOC was] able to help make this happen. It also allowed us to feel comfortable as a troop requesting access."

- Janna Cowper Troop Leader, Troop 8542

Philanthropy:

A Community Supporting Girls

As a non-profit, individual, corporate, and community support is vital to sharing our mission with all girls across Orange County. Donations make it possible for Girl Scouts of Orange County to offer girls more opportunities to excel and lead.

Promise Circle

Girl Scouts of Orange County launched the Promise Circle in 2020 for donors seeking greater connection and engagement with our organization. These highly valued stakeholders are invested in advancing the Girl Scout mission and ensuring its sustainability for years to come. It all began with 23 Founding Members. We are thrilled to report that this special group has grown and now includes 65 members, with 15 new philanthropists joining this year.





Trefoil Trot

Our first annual Trefoil Trot 5K Walk was an exciting, new community event with 750 Girl Scout troops, family, friends, and community supporters walking the 5K course around Wild Rivers Waterpark while enjoying the spirit of Girl Scouts. Following the Trefoil Trot, the fun continued with a visit to "Camp Cooldown," a fun family festival, where everyone gathered for Girl Scout-themed activities, face painting, lanyard making, LEGO racecar building, axe throwing, and more. Registration costs and event sponsorships made this a winning event for GSOC.

Voice for Girls 2023

Presented by Kaiser Permanente and U.S. Bank

Girl Scouts of Orange County hosted its 12th annual Voice for Girls forum on Friday, May 5, at the Newport Beach Country Club. The event attracted 250 business, community, and education leaders across Orange County. The annual think-tank raises money for Girl Scouts and aligns local leaders with our vital mission to support girls in reaching their full potential.



Keynote speaker Dr. Casey Cooper, a Licensed Psychologist, Researcher, and Educator, discussed the impact of perfectionism on women's wellness and shared actionable steps on how females can improve their well-being. A stellar, inspiring Gold Award Girl Scout panel also shared their thoughts on mental wellness and the sustainable action projects they launched to help others overcome mental health issues.



Challenge Cup

Our 3rd annual Challenge Cup was an incredible day of fun in the sun at Newport Dunes in August. Girl Scouts and adults joined together for this philanthropic, team-building experience. Challenge Cup raised money through event sponsorship, as well as peer-topeer fundraising. Each team was paired with a Senior or Ambassador Girl Scout as they competed in a series of challenges embracing Girl Scouts' Program Pillars. The event wrapped up with a sunset luau and awards presentation celebrating the Challenge Cup winners and everyone's fundraising success.

Thank you to Title Sponsor: Capital Group, Team Sponsors: Cox Business, Farmers & Merchants Bank, Full Circle Fitness, Todd Priest & Associates, GSOC Board Team, Luau Sponsor: Remy & Eric Hernandez, and Co-Chairs: Ara Anoshiravani & Christine Mueller.



Congratulations to the winning team from Cox Business, led by GSOC Board Member Jodi Duva (center).

Volunteers:

The Heart and Soul of Girl Scouts

We treasure the more than 10,000 volunteers who support our quest to prepare girls for a lifetime of opportunity and leadership. Our mission is only possible with volunteers. This year, we saw a 6.5% increase in the number of adults stepping up to support Girl Scouts.



2023 Recognition Event

Girl Scouts of Orange County and its Board of Directors joined hundreds of Girl Scouts, volunteers, and guests at the Disneyland Hotel to celebrate the incredible accomplishments of local Girl Scouts and the talented, dedicated volunteers who guide them. While 222 girls were honored for the many ways they make the world a better place, our council also recognized the extraordinary service of 75 women and men who give selflessly of their time and talents.



Volunteer Conference

Our dedicated volunteers, staff, and exhibitors gathered at Chapman University for Girl Scouts of Orange County's 2023 Volunteer Conference in August. The annual event was filled with learning, sharing, and inspiration. Two highlights included the Investiture Ceremony to welcome our newest troop leaders and the Service Unit Honor Awards. The Volunteer Conference offered 25 workshops and presentations, 20 community exhibitors, and a dynamic keynote by Amanda Escobedo, Empowerhouse Coaching.

Thank you to sponsors Blue Sky, Farmers and Merchants Bank, Newport Harbor Elks Lodge #1767, and Presstime.



Girl Scouts of the USA 2023 National Convention

It was an unforgettable and empowering experience for the contingent of 48 Girl Scouts, troop leaders, volunteers, staff, and board members representing Girl Scouts of Orange County at Girl Scouts of the USA's 56th National Convention held in July at The Walt Disney Resort in Florida. The five-day mega event—the triennial National Council Session and Phenom by Girl Scouts—attracted nearly 10,000 attendees. While the event is a chance to laugh, share, and celebrate being a Girl Scout, the convention supports enriching Girl Scouts' journeys, including actionable steps to lead change. Delegates did important work at the NCS, including amending the preamble of the Girl Scouts Constitution to include anti-racism language. The next GSUSA National Convention will take place in Washington, D.C., in 2026.



GSOC Delegates with Girl Scouts of the USA CEO, Bonnie Barczykowski.

Special thank you to our 2023 National Delegates: Jessica Castillo, Julie Jackson, Molly Jolly, Emily Lawrence, Sabine Lerner; Lanie Nicholson, Karen Parker Murphy, Vikki Shepp, Christine Scheuneman, Melissa Wong, and alternates Lisa Bryson, and Thao Chang.





Financials*

Fiscal Year Ended September 30, 2023

STATEMENT OF FINANCIAL POSITION (AUDITED)

As of September 30, 2023

Assets	\$18,459,202
Liabilities	2,059,010
Net Assets	16,400,192
Total Liabilities and Net Assets	\$18,459,202

STATEMENT OF ACTIVITIES (AUDITED)

For the fiscal year ended September 30, 2023

OPER ATING

01 ======	
Total Support & Revenue**	\$14,536,481
Total Functional Expenses	(16,611,018)
Change in Net Assets	(2,074,537)

NONOPERATING

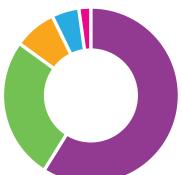
N -+ Thu C C	
Net Transfers from Friends of the Girl Scouts Trust (F	OGST) 1,679,804
Change in Net Assets	1,679,804
Total Change in Net Assets	(394,733)
Net Assets, Beginning of Year	16,794,925
Net Assets, End of Year	\$16,400,192

2023 REVENUE**

■ **59**% Net Product Sales

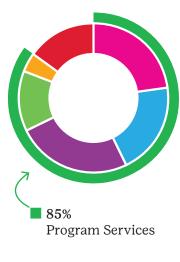
26% Contributions & Government Relief **Programs**

- 8% Program Fees
- 5% Other Income
- **2**% Net Council Shop



2023 EXPENSES

- **23**% Girl Programs
- **20**% Membership Services
- **25**% Volunteer Services
- 13% Properties (including Camp Scherman)
- **4%** Communications
- 15% Management, Fund Development, & General



^{*} Excludes Friends of the Girl Scouts Trust (FOGST). FOGST manages funds for capital expenditures, operating reserves, restricted endowment funds, and cash flow. As of September 30, 2023, there were \$19.9 million in assets held by the Trust. **Total Revenue in chart includes Total Support & Revenue.

Audited Financial Statements will be available at www.girlscoutsoc.org/financials after March 1, 2024.

Juliette Gordon Low Society

The Juliette Gordon Low Society is a distinguished group of friends who make Girl Scouts part of their legacies and a beneficiary of their estate plans.

Bradley and Gwen Hontz Dianna Sundell Gary Findley and Becky Bailey-Findley Mr. Alan Slipson and Ms. Leeora Beck Diana Brookes Karin Carlson Ms. Beth Carroll David and Barbara Christensen Ann Crane Larry and Sophie Cripe Mr. Lawrence Calder and Mrs. Dianne Belk Betsey Olenick Dougherty Mr. and Mrs. Erik Andersen Jeff and Suzanne Esber Danielle Gilbert Anne Guiltinan and Kathy Ryan Mohamed and Gulie Hamir Lisa Hinshaw Burt and Molly Jolly Elizabeth Kane Glenn and Kathryn Baldwin Matt and Addy Lerner Mel Little Gabriel and Heather Madrigal Gina Magee Robyn and Aldo Manzini Nancy and Scott Nygren Tom and Marti O'Neill Jill Patterson Wendy Ruth

Christine A. Scheuneman

Mary Celine Scott
Victoria Shepp
Christine Shingleton
Ms. Marie L. Singer
Erin Slattery
Elizabeth Stahr
Ronda Sussman
The Blome Endowment
Ron Osajima and
BJ Watanabe
Nella Webster-O'Grady

In Memorium

Ms. Nina Kribbs
Joan Prisk
Sharon Z. Barry
Carol S. Beishline
Charlotte T. Hatfield Cox
Dorothy P. Childs and Leroy B. Childs
Ethel J. Watts
Josephine Alleman
Maggie Williamson
Ms. Marcia J. Stringer
Martha Modderman
Patricia L. Crane
Ms. Sharon Dziuk
Victoria Heidelman
Schoepe Family Trust

Donor Spotlight: **Elizabeth Stahr**

For those who have experienced the magic of Camp Scherman, no doubt you're familiar with the Stahr Amphitheater. It's the heart of camp. A gathering place where Girl Scouts can stargaze, sing songs, and revel in camp fun and sisterhood. This special spot is appropriately named after Elizabeth Stahr, who grew up as a Girl Scout, went to camp, and especially loved



singing songs. "Singing is very important for girls because it makes them part of a group, and everybody can be equal."

Elizabeth's passion for Girl Scouts began at age seven during World War II, and her mother's loving actions reinforced it. She watched her mother step in to lead a Brownie troop when their troop leader couldn't because of the war. Elizabeth says a lot of who she is today comes from being a Girl Scout. The Girl Scout Promise and Law provided her with an excellent guideline to live by.

In the early 1970s, when her daughters, Gretchen and Karen, were old enough, Elizabeth signed them up for Girl Scouts and became a devoted troop leader. Devoted is an understatement. At one point, Elizabeth co-led a troop with 105 girls with a team of other moms.

Elizabeth lives a life of service by helping others however she can. She attributes those ingrained values to her Girl Scout experience. In the 1980s, Elizabeth and her late husband, John, were original contributors to the Camp Scherman Capital Campaign. In recognition of their generous gift, the amphitheater was named after them. For decades, Girl Scouts have benefited from the Stahr's largesse at our "mountain home." In 2021, Elizabeth gave another significant gift to revitalize camp, including the eponymous amphitheater. The Stahr Amphitheater rebuild now includes concrete bench seating, a masonry fire ring, a stage, and compliant pathways and access for Americans with Disabilities (ADA). Thanks to Elizabeth Stahr, it's a place where all Girl Scouts are welcomed and will sing songs for decades to come.

If you want to leave your legacy for current and future generations of Girl Scouts through the Juliette Gordon Low Society, please contact Fund Development by email at fund.dev@girlscoutsoc.org or call 949-461-8800.

1 | INVEST IN GIRLS. CHANGE THE WORLD.

Thank you for investing in girls, who will change the world!

Your support enables Girl Scouts of Orange County to offer more girls opportunities to excel and lead. We gratefully acknowledge all of our generous donors.

(Donors listed contributed during our fiscal year from October 1, 2022 to September 30, 2023.)

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Agencies, companies, organizations, and individuals who contributed to the advancement of GSOC's mission, outside of cash or recognized in-kind donations.

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Albertsons	Brittany Fella, LMFT	Culbertson)
All Girls Math Tournament	Broadcom Foundation	Cynthia Karim- Special Effects
Amazon	Buena Park School District/Titans	Makeup
American Red Cross	ASES	Discovery Cube OC
Amigos de Bolsa Chica	CA State Parks	Disney VoluntEARS
Anaheim Ducks	Cal Fire Riverside	Disney's Imagination Campus
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Beyond the Reflection	· ·	Fashion Camp
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Go Sports

Goods & Goats Market	Northrop Grumman Corporation	Programs of Religious Activities	SOCO Farmers Market
Green Hat Society	OC Habitats	with Youth (P.R.A.Y.)	South Coast Repertory
Healthy Rhythms	OC Yard Greetings	Project Access Inc.	Sprouts
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KidWorks	Orange Coast District Elks Lodges	REI Laguna Hills	Synergo
Kindness Rocks Project	Orange County Business Council	Richard Nixon Presidential Library	Target
Knott's Berry Farm	Orange County Children's Theatre	Riverside Emergency Mgmt	TCCDC/Empowered Scholars
Laguna Playhouse	Orange County Crime Lab	Sam's Club	Teresa's Jewelers
Laura's House	Orange County Department of	Sandy Feet Initiative	The Energy Coalition
Live Shoot-1 Professional	Education	Santa Ana Chamber of Commerce	The Perfect Impression
Photography	Orange County Fair	Santa Ana College Fine & Performing	Trophy Nuts
Lori Mendenhall Designs	Orange County Health Care Agency,	Arts	Tustin Unified School District/
Los Angeles Chargers	Alcohol & Drug Education &	Santa Ana Elks Lodge #794	Expanded Learning Program
Los Angeles Clippers	Prevention Team (ADEPT)	Santa Ana Unified School District/	UCI Health-Pediatric Burn
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Darla S. Holland, MD

Christine & Michael Mueller

Promise Circle

Girl Scouts of Orange County thanks our generous Promise Circle supporters who connect with and invest in the incredible, life-changing efforts of our organization. We are united in our mission to help build confident, resilient girls who dream big and, in turn, change the world for the better.

Launched in 2020, Promise Circle stakeholders help to ensure the sustainability of the benefits girls gain through the Girl Scout Leadership Experience.

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The Girl Scout Promise

On my honor, I will try: To serve God and my country, To help people at all times, And to live by the Girl Scout Law.

The Girl Scout Law

I will do my best to be honest and fair, friendly and helpful, considerate and caring, courageous and strong, and responsible for what I say and do, and to respect myself and others, respect authority, use resources wisely, make the world a better place, and be a sister to every Girl Scout.

Mission

Girl Scouts builds girls of courage, confidence, and character, who make the world a better place.

Vision

Girl Scouts of Orange County creates the *best* leadership development experiences for all girls in Orange County.

girl scouts of orange county

9500 Toledo Way, Suite #100 Irvine, CA 92618

Visit us at www.girlscoutsoc.org

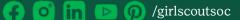














Special Girl Scout delivery!

Troop 3262 from Los Alamitos wanted to do something fun and joyful as a community service project that benefited others. The Barbie[™] movie sparked their great idea. All summer long, the Girl Scouts collected Barbie™ dolls expressing every type of diversity, including dolls in wheelchairs and with prosthesis, and then donated them to hospital patients at Memorial Care Miller Children's & Women's Hospital Long Beach.

