Invest in Girls. Change the World.

2017 ANNUAL IMPACT REPORT
OVER 500 GIRL SCOUTS FROM ACROSS ORANGE COUNTY CAME TOGETHER ON APRIL 7TH, 2017 TO PARTICIPATE IN THE FIRST DAY OF SERVICE AT GIRL SCOUTS OF ORANGE COUNTY’S HEADQUARTERS IN IRVINE. GIRLS ROTATED AMONG 16 DIFFERENT PROJECTS TO PREPARE NEEDED ITEMS FOR THE LOCAL COMMUNITY, SUCH AS BACKPACKS FOR THE HOMELESS, BLANKETS FOR SHELTER DOGS, CARDS FOR PATIENTS UNDERGOING CANCER TREATMENT, PLACE MATS FOR MEALS ON WHEELS, AND MORE.
In Girl Scouts, girls are the STARS of the show!

Together with our extraordinary cast of deeply dedicated and talented volunteers, staff, Board of Directors, donors, and community supporters, Girl Scouts of Orange County soared to new heights in 2017.

We began the year with a new, multifaceted five-year strategic plan that positions us for continued success by aligning our staff and resources around what matters most—creating the best leadership development experiences for all girls in Orange County.

In July, Girl Scouts introduced 23 new Outdoor and STEM (Science, Technology, Engineering and Math) Badges, marking the movement’s largest national program rollout in almost a decade. We have accelerated the momentum locally with two badges created exclusively for OC girls by the Girl Scouts of Orange County STEM Consortium, a collaboration between Girl Scouts and leading OC STEM companies. These badges (STEMsational ME! for Girl Scout Juniors in 4-5th grades and My STEM Life for Girl Scout Cadettes in 6-8th grades) introduce girls to new STEM experiences in Orange County’s diverse high-tech industry and inspire them to continue their STEM education beyond middle school, the time when many girls opt out.

In September of 2017, we opened the doors to the Argyros Girl Scout Leadership Center in Newport Beach’s Marina Park. This amazing waterfront destination is where girls will have life-changing experiences and create lifelong memories as they explore STEM in their lives. Home to INSPIRE, Girl Scouts of Orange County’s signature multimedia program, girls will embrace STEM through career exploration and learn how to take action to change the world.

Packed with activity, 2017 provided Orange County Girl Scouts with exciting new experiences highlighting Girl Scouts’ standing as the best leadership development experience for girls in the world—designed with, by, and for girls.

On the pages that follow, you will see how Orange County Girl Scouts of all ages are unleashing the G.I.R.L. (Go-getter, Innovator, Risk-taker, Leader)™ within to hone their 21st century skills and prepare for a lifetime of leadership.

Looking ahead, we are excited about our organization’s continued success and impact when Vikki Shepp takes the reins as CEO of Girl Scouts of Orange County in January 2018. A collaborative trailblazer supremely suited to lead this vibrant organization; Vikki has held numerous leadership positions in her 10-year tenure with Girl Scouts of Orange County. Working together with our outstanding network of volunteers, staff, Board of Directors, donors, and supporters, she will continue our quest to provide every girl in Orange County the opportunity to experience all that Girl Scouts has to offer.

Thank you for supporting Orange County’s 20,000 Girl Scouts and the 13,000 volunteers and adult members who guide them. Together, we are helping girls take the lead—in their own lives and around the world.

Deepest Regards,
Girl Scouts is the place for every girl to discover her passions, learn new skills, and lead her own adventure as she takes action to change the world!

Who We Are:

19,894 GIRL MEMBERS
13,185 ADULT MEMBERS

REPRESENTING EVERY ZIP CODE IN ORANGE COUNTY
LEADING THE NATION IN GIRL RETENTION & MEMBERSHIP LEAD CONVERSION*

*GIRL SCOUTS OF ORANGE COUNTY RANKS #2 IN GIRL RETENTION AMONG 112 COUNCILS NATIONALLY AND ITS LEAD-TO-MEMBER CONVERSION RATE IS AMONG THE HIGHEST IN THE NATION.
LAGUNA BEACH GIRL SCOUTS MARCH IN THE 2017 LAGUNA BEACH PATRIOTS DAY PARADE. THEIR ENTRY TOOK FIRST PLACE IN THE COMMUNITY SERVICE FLOATS CATEGORY. PHOTO COURTESY LAGUNA BEACH INDEPENDENT
Girl Scouts is the organization creating the female leadership pipeline - the go-getters, innovators, risk-takers, and leaders of tomorrow! Our hands-on, girl-led, girl-centered program focuses on STEM, the outdoors, valuable life skills, and entrepreneurship to help girls take the lead early and often.

**STEM**

Girl Scouts are more likely than non-Girl Scouts to desire a career in STEM (Science, Technology, Engineering, and Math) (26% vs. 14%).

1. Girl Scouts Research Institute, Success Factor! The Girl Scout Impact Study (New York: Girl Scouts of the USA, 2017)

**OUTDOORS**

Girl Scouts are more likely than non-Girl Scouts to participate in outdoor activities, like hiking or camping (76% vs. 43%).

2. Girl Scouts Research Institute, Success Factor! The Girl Scout Impact Study (New York: Girl Scouts of the USA, 2017)
Girl Scouts are twice as likely as non-Girl Scouts to participate in activities that shape their character and open new worlds to them.\(^3\)

Girl Scouts are more likely than non-Girl Scouts to participate in money management activities, such as learning how to spend and save (65% vs. 36%).\(^4\)

\(^3\) Girl Scouts Research Institute, The Girl Scout Impact Study (New York: Girl Scouts of the USA, 2017)

\(^4\) Girl Scouts Research Institute, Success Factor! The Girl Scout Impact Study (New York: Girl Scouts of the USA, 2017)
GIRL SCOUTS AT THE ISLAMIC INSTITUTE OF ORANGE COUNTY PRESENT THE FLAG DURING THE SECOND ANNUAL OPEN MOSQUE EVENT. GIRL SCOUTS OF ORANGE COUNTY TROOPS 3357 AND 3408 INVITED COMMUNITY MEMBERS AND FELLOW GIRL SCOUTS TO LEARN ABOUT THEIR FAITH AND CULTURE IN HONOR OF WORLD THINKING DAY.
“Because of Girl Scouts, I am not afraid to be myself. No matter how I look, how I dress, or who I am, **I know that I am amazing** in my own way.”

- Karma, Age 12, Girl Scout Cadette from Troop 3357, Tustin
Girl Scouts gives girls opportunities to take the lead in the world of science, technology, engineering, and math (STEM) through “learning by doing” in a girl-focused, girl-led environment.

Girl Scouts of Orange County’s Comadres Program trains Spanish-speaking volunteers to deliver Girl Scout program to over 1,000 girls in underserved communities. In 2017, Comadres expanded its offerings to provide girls with more hands-on STEM experiences. In the photo above, Girl Scouts participating in a Comadres STEM Day Camp watch the chemical reaction when combining baking soda with vinegar in their homemade volcanos.

Girl Scout Ambassador Michelle of Troop 1060, Mission Viejo, holds a human brain during the October 2016 STEM Expo at California State University, Fullerton, attended by 300+ Girl Scouts in grades 4 thru 12.
2017 was another banner year for the Girl Scouts of Orange County STEM Consortium, a collaboration between Girl Scouts of Orange County and leading OC STEM companies dedicated to inspiring girls to be involved with science, technology, engineering, and math. Through interactive STEM experiences, such as Raspberry Pi coding programs from Broadcom Foundation, Digital Fabrication workshops from Roland DGA, real-life medical simulation demonstrations from Kaiser Permanente Orange County, and business pitch and budgeting workshops from PAAMCO, Girl Scouts all across Orange County are exploring STEM and can envision themselves in STEM fields.

This year, the Consortium added a new badge to its collection with the introduction of STEMsational ME!, a Council’s Own badge for Girl Scout Juniors in Orange County. The badge, designed for 4th and 5th grade girls, ignites girls’ love of STEM before they begin middle school when interest in STEM classes often wanes. From catching a wave at the beach, to using their imagination to paint and play with fashion, to mixing up a frozen treat, earning STEMsational ME! offers exciting, hands-on activities for girls to explore STEM in Orange County and see how they use STEM to be themselves.

Nearly 2,500 Girl Scouts have earned the My STEM Life and STEMsational ME! badges introduced by the STEM Consortium.

“Girl Scouts taught me about STEM in exciting ways. Instead of learning about states of matter from a textbook, I got to stick my hands in non-newtonian glop (cornstarch and water). I learned that math and science are much more hands-on than I previously thought.”

- Hannah, Age 17, Girl Scout Ambassador from Troop 778, Huntington Beach, reflecting on her early Girl Scout STEM experiences

**STEM Consortium Grows Number of Girls in STEM for 3rd Consecutive Year!**

... 4,370 Girl Scouts in grades kindergarten through 12th grade earned badges in STEM!

... Girl Scouts introduced 23 new STEM and Outdoor badges to help girls think like engineers, learn to program robots, and become citizen scientists.
Outdoors

Through activities such as hiking, camping, canoeing, and archery, Girl Scouts experience exciting, girl-led outdoor adventures while learning important skills that teach them valuable life lessons, such as self-reliance, leadership, and perseverance.

Getting Girls Outdoors

Whether at weekend or summer resident camp at Camp Scherman, day camp, or exploring the outdoors with their troop, Girl Scouts’ Outdoor Program builds problem-solvers, encourages challenge seeking, and exposes girls to new experiences.

Day Camp

Nearly 3,000 Girl Scouts ages 5-17 attended our volunteer-run, girl-led day camps where they learned new outdoor skills, connected with older Girl Scout mentors, made friends, and had fun!

New Outdoor Journey!

Girl Scouts introduced new Outdoor Camping and Outdoor Art badges for girls in kindergarten through 12th grade to strengthen outdoor skills and ignite their interest in environmental stewardship.

“Camp has empowered me to be confident in a variety of scenarios and has shown me that I can thrive even apart from my family.”

- Madeline, age 17, Girl Scout Ambassador & Counselor in Training, Tustin

Camp Scherman named “Best Overnight Camp” by readers of Parenting OC Magazine for the sixth year in a row!

Camp Scherman BY THE NUMBERS:

- 460 Summer campers
- 42 Camperships granted
- 75 Experienced camp staff
- 5 West African drumming sessions
- 3 Meteor showers
- 20 Night swims
- 30 Buses
- 10 Campfires
- 130 Cookouts
- 4 Camp cooking competitions
- 5 Sessions of paddle board yoga
- 5 Canoes “swamped” in Promise Lake

Reader’s Choice

10 model hot air balloons launched
LIFE SKILLS

Girl Scouts gain valuable life skills in the areas of **Civic Engagement**, **Healthy Living**, **Communication Skills**, **Practical Skills**, and **Global Citizenship**, providing them with the tools to accept challenges, overcome obstacles, and take the lead.

As part of their Girl Scout Bronze Award Project, eighth-graders from Girl Scout Troop 3562 in Tustin took to the podium at their Tustin City Council to request an ordinance be passed to make Tustin parks smoke-free. Council members listened and the ordinance passed unanimously on October 3rd, 2017! A special ribbon cutting ceremony with the City and the American Lung Association (ALA) was held on December 16, 2017 to celebrate the ordinance’s passing and the Girl Scouts’ contributions to the community.

Girl Scouts of Orange County partnered with 21 program providers in 2017 to provide 22 different life skills events to OC girls. In the photo a Girl Scout Brownie participates in the First Tee of OC Golf workshop, presented by the First Tee of Orange County. During the free workshop girls learned the basics of golf while developing values like honesty, respect, and perseverance as they worked toward earning the Girl Scout Good Sportsmanship badge.
Entrepreneurship

Girl Scouts helps girls of all ages build their business savvy and hone financial literacy skills to grow into knowledgeable, confident, and self-reliant consumers and business leaders. Through Girl Scout Entrepreneurship programs, girls practice saving money, building credit, minimizing debt, philanthropic giving, and financing their dreams. They also learn how to bring their own values to the business world, while using their talents and resources to make the world a better place.
The Girl Scout Cookie Program has helped me be more confident in every area of my life.

-Zoe, age 12, Girl Scout Cadette from Troop 2790, Rossmoor

5 SKILLS FOR SUCCESS

GOAL SETTING | DECISION MAKING | MONEY MANAGEMENT | PEOPLE SKILLS | BUSINESS ETHICS

COOKIES

BY THE NUMBERS

13,531 girls participated

1,340 troops participated

2,388,639 boxes of cookies sold

33,112+ boxes of cookies donated to Military Troops and Food Banks

The average troop earned over $1,335 to help fund girls’ activities, such as Take Action projects, travel, Camp Scherman, membership renewal, Journey books and Girl’s Guides, uniforms, badges, and more.

*Reflective of the 2017 Cookie Program

FALL PRODUCTS

BY THE NUMBERS

4,526 girls participated

723 troops participated

131,043 packages of nuts, candies, and magazine subscriptions sold

4,789+ packages of nuts, candies, and magazine subscriptions were donated to military troops and food banks.

**Reflective of the 2016 Fall Product Program

IN 2017...

... 13,669 girls in Kindergarten through 12th grade earned badges in Entrepreneurship & Financial Literacy!

INVEST IN GIRLS. CHANGE THE WORLD.

ABOVE: OC GIRL SCOUTS GRACIE (FAR LEFT) AND KHIRA (SECOND FROM RIGHT) GUEST STAR ON THE KTLA MORNING NEWS TO PROMOTE THE COOKIE PROGRAM AND OC RESTAURANT WEEK.

LEFT: GIRL SCOUTS VISIT A COOKIE CUPBOARD TO RE STOCK THEIR INVENTORY AND THANK VOLUNTEERS WHO SUPPORT THE PROGRAM BEHIND THE SCENES.
As Girl Scouts plan and lead “Take Action” projects to earn their Girl Scout Bronze, Silver, and Gold Awards, they address local and global issues they are passionate about and become the problem solvers our world needs.

“Earning my Girl Scout Gold Award helped me become more confident and outspoken. I’ve been given the tools to solve problems and make a positive difference in the world!”
- Sharleen Loh, Age 17, Girl Scout Ambassador & 2017 National Young Woman of Distinction from Troop 330, Placentia

2017 ORANGE COUNTY GIRL SCOUT GOLD AWARD TAKE ACTION PROJECTS ADDRESSED ISSUES RELATED TO:

- Animals
- Arts, Culture & Heritage
- Children
- Civic Engagement
- Disability
- Education
- Elderly
- Environment & Sustainability
- Health
- Healthy Relationships
- Human Rights
- Poverty
- Public Safety
- Sports
- STEM

View a full list of our 2017 Girl Scout Gold Award Recipients and their projects on our website at GirlScoutsOC.org/GoldAward
Ever since Placentia Girl Scout Sharleen Loh from Troop 330 was a little girl, she has been curious about STEM. From wondering how bubbles get their shape to why they pop, Girl Scouts gave Sharleen a home to explore science, technology, engineering, and math in the world around her.

As she grew through Girl Scouts, Sharleen wanted to share her passion for STEM with other youth. Knowing the US is lacking a sufficient STEM workforce to fill the millions of job openings projected for the next few decades, Sharleen took action to initiate change. For her Girl Scout Gold Award project, Sharleen began introducing STEM to children, especially those who have the least resources. She founded the nonprofit STEMup4Youth; recruited more than 140 volunteers; and developed over 100 fun, hands-on STEM activities to spark kids’ interest in STEM. STEMup4Youth has expanded to 15 local chapters benefitting over 5,000 children across Southern California. Sharleen and her volunteers host STEM programs at Boys and Girls Clubs, libraries, expos, showcases, festivals, schools, and children’s learning centers across Orange County.

Sharleen was recognized by Girl Scouts of the USA as one of 10 National Young Women of Distinction in 2017 for her extraordinary leadership of a meaningful project with measurable and sustainable impact.
On a sunny September morning, Girl Scouts of Orange County celebrated a historic milestone: the opening of the Argyros Girl Scout Leadership Center (GSLC) in Newport Beach’s Marina Park.

As the hub for Girl Scout STEM programs, the GSLC is where 20,000 Orange County Girl Scouts from all cultures and backgrounds will have extraordinary opportunities to explore exciting 21st Century careers and learn how they can take action to make the world a better place.

Nearly 500 Girl Scouts, volunteers, parents, and community members attended. Guests toured the state-of-the-art, LEED Silver Certified building and previewed INSPIRE, the GSLC’s signature multimedia program. Through INSPIRE, Orange County Girl Scouts of all ages virtually meet inspiring career women, all experts in their fields, and Gold Award Girl Scouts from across the nation who have taken action to create sustainable change and enhance our communities and the world.
Our deepest thanks to everyone who contributed to date bringing the vision of the Argyros Girl Scout Leadership Center to life. Together, we are creating a future where every girl sees the value of pursuing her STEM education.

“Girls and young women visiting this first-of-its-kind Leadership Center will quickly learn that there are no boundaries for what they can do. Our family is proud to be a part of this amazing project!”
- Julia Argyros, Philanthropist and Community Leader, Argyros Family Foundation

In September of 2017, Girl Scouts of Orange County hosted a reception for Comprehensive Campaign donors of the Argyros Girl Scout Leadership Center. Guests enjoyed tours of the building’s environmentally-friendly architecture, hands-on demonstrations of INSPIRE, and Girl Scout cookies from Julia Argyros! The Argyros Girl Scout Leadership Center was made possible through funding from a $5-million dollar Comprehensive Campaign still underway, which included a transformational $2.5M gift from Julia and George Argyros. To date, the Comprehensive Campaign has raised more than $3.2-million dollars to offset the construction costs, develop STEM-related programming, and establish an endowment for the continuation of this enriching experience for all Orange County Girl Scouts. For more information on the campaign, contact Michelle Duro at mduro@girlscoutsoc.org or (949) 461-8814.

SPECIAL THANKS TO OUR 2017 COMPREHENSIVE CAMPAIGN DONORS:

Presenting Donor $2,500,000 +
George and Julia Argyros
Leadership Donor $250,000 - 2,499,999
Trust of Sharon L. Dzuik
Dreamers Donors $100,000 - 249,999
Bette and Ashleigh Aitken
Nella Allen Webster and Elizabeth Allen Kane
$5,000 - 99,999
Western Digital Corporation
Karin L. Carlson
Dale Carnegie of Orange County
Victoria Shepp
Gift in Kind $5,000 +
Anderson Penna Partners
Bundy-Finkel Architects
Cibola Systems
City of Newport Beach
Voice for Girls

Voice for Girls 2017, presented by BNY Mellon Wealth Management, rallied more than 200 Orange County community and business leaders in May to discuss women's freedom to be authentic in the workplace. The advocacy forum featured keynote and renowned heart surgeon, author, and producer, Dr. Kathy Magliato. Dr. Magliato provided candid insights into her personal journey to achieve excellence in a field dominated by men. She shared how leading with compassion and heart shaped her own life and career.

Following the keynote, guests listened in as five Orange County Girl Scouts (ages 9-17) interviewed Dr. Magliato about what she does, how she does it, and how she balances “what” she does with “who” she is.

Attendees left inspired to carry on the work of Girl Scouts by creating dynamic work environments where bright and talented young women will thrive.

Celebrate Leadership

Our Seventh Annual Celebrate Leadership event held in November 2016 brought together more than 260 community and business leaders to honor seven outstanding local female leaders, all Girl Scout alumnae and champions of Girl Scouting. The event raised over $225,000 (net) to support Girl Scouts of Orange County’s leadership development programs. Each honoree was matched with a current Girl Scout, connecting tomorrow’s leaders with the leaders of today.

*To align with Girl Scouts of Orange County’s fiscal year, its Eighth Annual Celebrate Leadership event, held in November 2017, will be included in the 2018 Annual Report.

2016 Celebrate Leadership Honorees

Ellen S. Bancroft, Office Managing Partner of the Orange County Office of Morgan, Lewis & Bockius LLP

Kelly Vlahakis-Hanks, President and CEO of Earth Friendly Products

Karen Caplan, President and CEO of Frieda’s Specialty Produce

Jackie Caplan Wiggins, Vice President and COO of Frieda’s Specialty Produce

Socorro Vasquez, Community Volunteer and Philanthropist

Mary “Muff” Tennyson, CEO and Founder of StashAll® LLC

Lucy Dunn, President and CEO of the Orange County Business Council
...and the **Volunteers** Who Guide Them

**Recognition Event**
In the summer of 2017, Girl Scouts of Orange County and its Board of Directors joined nearly 650 guests at the Disneyland Hotel in Anaheim to celebrate the incredible accomplishments of Orange County Girl Scouts and the talented volunteers who inspire and guide them. More than 135 adults and 79 girls received awards for their contributions. Recognitions included Volunteer of Excellence Awards, Good Guy Awards, Meritorious Service Award (Lifesaving Award), President’s Award, Girl Scout Take Action Awards, and Thanks Badge Award. Additionally, 66 Girl Scouts bridged to Adult members in a special ceremony.

**Volunteer Conference**
More than 450 volunteers joined Girl Scouts of Orange County at Chapman University in Orange for the 2017 Volunteer Conference – a day of learning and inspiration. The event kicked off with the unveiling and overview of Girl Scouts’ 23 new STEM and Outdoor Journeys and badges – the largest programming rollout in nearly a decade. Volunteers also thanked retiring CEO Nancy Nygren for 12 exceptional years of leadership of Girl Scouts of Orange County in a special ceremony involving all 37 Service Units. Attendees spent the day networking with fellow volunteers, meeting with local exhibitors, and attending over 40 educational workshops!

“It was a fun and inspiring conference. I can’t wait to bring back all that I took from the day and implement it with my troop!”

- 2017 Volunteer Conference Attendee
INAUGURATION PATROL
ON JANUARY 18, 2017, 19 GIRL SCOUTS AND EIGHT ADULTS FROM GIRL SCOUTS OF ORANGE COUNTY EMBARKED ON A FOUR-DAY ADVENTURE TO WASHINGTON D.C. THE GIRL SCOUTS BEGAN PLANNING THEIR JOURNEY IN JUNE OF 2016 TO WITNESS THE PEACEFUL TRANSITION OF POWER. WHILE IN D.C., THE GROUP WATCHED THE PRESIDENTIAL INAUGURATION, VISITED MANY HISTORIC SITES, MET WITH WOMEN IN LEADERSHIP POSITIONS, AND EVEN ATTENDED AN INAUGURAL BALL.
INVEST IN GIRLS. CHANGE THE WORLD.

Financials*
Fiscal Year Ending September 30, 2017

STATEMENT OF FINANCIAL POSITION
September 30, 2017

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<th>Description</th>
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STATEMENT OF ACTIVITIES
For the year ended September 30, 2017

OPERATING
Total Support & Revenue*        $10,496,524
Total Functional Expenses       10,374,344
Change in Net Assets            122,180

NONOPERATING
Comprehensive Campaign Contributions - Argyros Girl Scout Leadership Center ** 3,079,030
Net Transfers to Friends of the Girl Scouts Trust (FOGST) (69,742)
Change in Net Assets            3,009,288

Total Change in Net Assets      3,131,468
Net Assets, Beginning of Year   14,082,572
Net Assets, End of Year         $17,214,040

2017 REVENUE
61% Net Product Sales
28% Contributions
5% Program Fees
4% Other Income
2% Net Council Shop

2017 EXPENSES
25% Girl Programs
21% Membership Services
16% Volunteer Services
15% Properties (including Camp Scherman)
5% Communications
18% Management, Fund Development, & General
82% Program Services

* Excludes Friends of the Girl Scouts Trust (FOGST). FOGST manages funds for capital expenditures, operating reserves, restricted endowment funds, and cash flow. At September 30, 2017 there were $17.2 million in assets held by the trust.
**Total Revenue in chart includes Total Support, Revenue, and Argyros Girl Scout Leadership Center Comprehensive Campaign Contributions.
Thank you for making girls a priority!

Your support enables Girl Scouts of Orange County to offer more girls the skills and opportunities they need to excel and lead.

We gratefully acknowledge all of our generous donors.

(Donors listed contributed during our past fiscal year from October 1, 2016 to September 30, 2017, including Celebrate Leadership Donors for 2016). *

Circle of Champions
$25,000-$49,999
BNY Mellon Wealth Management

Leadership Partners
$10,000-$24,999
Angels Baseball
Anonymous
Broadcom Foundation
Capital Group
Cox Communications
The Disneyland Resort
Earth Friendly Products
Frieda's Specialty Produce
Girl Scouts of the USA
Grant Thornton LLP
Ingram Micro, Inc.
Kaiser Foundation Hospitals
- Community Benefit
PAAMCO
Roland DGA Corporation
Tom and Christine Scheuneman
Christine Shingleton
Union Bank
United Way Women’s Philanthropy Fund
Ernesto and Socorro Vasquez and Family

Pearl Partners
$5,000-$9,999
Ashleigh Aitken and Michael Penn
Arbonne Charitable Foundation
Blizzard Entertainment Inc.
The Boeing Company
Coca-Cola North America
Doris and Michael Farinacci
Gulbanu and Mohamed Hamir
The Inouye Family Trust
KPMG LLP
Morgan, Lewis & Bockius LLP
Municipal Water District of Orange County
Pillsbury Winthrop Shaw Pittman LLP
Ralphs Grocery Co.
Southern California Edison
Teacher Created Materials Publishing
Mary and Peter Tennyson
Troop 7999

*Donors $100-$499 can be found at GirlScoutsOC.org/donors
Gifts contributed to the Argyros Girl Scout Leadership Center Comprehensive Campaign are acknowledged on page 12 of this report.
INVEST IN GIRLS. CHANGE THE WORLD.

GSOC ROBOTICS TEAMS
THANKS TO GRANTS FROM CAPITAL GROUP AND FIRST (FOR INSPIRATION AND RECOGNITION OF SCIENCE AND TECHNOLOGY) GIRL SCOUTS IN 4TH THRU 10TH GRADES PARTICIPATED IN THE FIRST LEGO LEAGUE AND FIRST TECH CHALLENGE ROBOTICS COMPETITIONS. GUIDED BY ADULT GIRL SCOUT COACHES AND MENTORS, THEY LEARNED HOW TO DESIGN, BUILD, AND PROGRAM ROBOTS AND COMPETE IN CHALLENGES. THE GIRL SCOUTS DEVELOPED VALUABLE STEM SKILLS AND PRACTICED ENGINEERING PRINCIPLES THAT WILL BENEFIT THEM THEIR ENTIRE LIVES.
Continued from Page 25

**Trefoil Society**  
$1,000-$2,499

- Rebecca Koslover  
- James Loss  
- M. Hanks Gallery  
- Susan and Goran Matijasevic  
- Mercer, Inc.  
- George and Lori Miskell  
- John and Vanessa Moody  
- National Christian Foundation California  
- The Northern Trust Company  
- Nella Webster O’Grady and Kevin O’Grady  
- Marti and Tom O’Neill  
- Parker Hannifin Foundation  
- Randi and Joel Peshkin  
- Judy Posnikoff  
- PricewaterhouseCoopers  
- Howard Privette  
- Barbara Roberts  
- Ray and Christina Salcido  
- Homer and Donna Savage  
- Christine Shingleton  
- Lauren and Bob Silvernail  
- Sterling Asset Services Inc.  
- Jim and Julie Ann Ulcickas  
- Union Bank  
- Vavrinek, Trine, Day & Co., LLP  
- Dr. Thuong D. Vo

**Promise Partners**  
$500-$999

- Robert and Jacqueline Akerblom  
- Marilyn Alexander  
- David and Kendra Angier  
- Anonymous  
- BD  
- Elizabeth Bernay  
- Corinna Bonamassa  
- Frieda R. Caplan  
- Lanay D. Cerilli  
- Gwen Chatterton  
- Lisa Cheung  
- Kristina Davis  
- Michelle Duro  
- Jennifer Emi and Lawrence Labrador  
- Lesley O. Finch  
- Fluor Corporation  
- Shirley and Mel Harrier  
- Glenn and April Heren  
- Linda Hill  
- Julianne Holt  
- Pat Hugon  
- Ruth Hutchison  
- Erin Johnson  
- Julie Jackson  
- Sandi Jackson  
- Judy Koyama  
- Kathleen Ligocki  
- Laura Lummer-Sigmon  
- Emily Lundi Mallett  
- David and Stephanie Manser  
- Monica McCormick  
- Gerard and Jennifer McCusker  
- Jesse and Kirstin Meschuk  
- Microsoft Matching Gifts Program  
- Matt Miller  
- Griselda Morales  
- Tom and Jean Olivas  
- Rodrigo and Putri Pascualy  
- Lisa Perrine and Robert Kuhel  
- Patricia Ricks  
- Connie and Ernie Rodriguez  
- Saddleback Animal Hospital  
- Sherri and Thomas Sales  
- Sempra Energy Foundation  
- Sean Spraker  
- John and Elizabeth Stahr  
- The Torres Family  
- Travelers  
- Cynthia and Robert Tusan  
- UnitedHealth Group - Employee Giving Campaign  
- United Way, Inc. - Los Angeles  
- Linda Vasquez  
- Sarah and Heidi Wagner-Thomas  
- Karen Ann Warter  
- BJ Watanabe  
- Watson Land Company  
- Bradley Wedekind-Flores  
- Western Printing & Graphics  
- Mark Wille and Vicky Smith  
- Caron and Jeffrey Winston
Thank you Nancy Nygren for 12 Years of Extraordinary Leadership, Innovation, & Vision!

Girl Scouts of Orange County CEO Nancy Nygren retired at the end of 2017 after 12 years of transformational leadership. Nancy made it her mission to achieve two important goals: to ensure life-changing leadership experiences for Orange County’s 20,000 Girl Scouts and advance the community’s understanding of Girl Scouts as the best girl leadership experience in the world. She accomplished these goals – and so much more. She armed Girl Scouts of Orange County with the strategies and capacity for success.

On behalf of the 33,000 members of Girl Scouts of Orange County, our Board of Directors, staff, supporters and friends, we express our deep gratitude to Nancy for inspiring a generation of young women to develop the courage, confidence, and character to overcome obstacles and live their best lives.
The Girl Scout Promise
On my honor, I will try:
To serve God and my country,
To help people at all times,
And to live by the Girl Scout Law.

The Girl Scout Law
I will do my best to be
honest and fair,
friendy and helpful,
considerate and caring,
courageous and strong, and
respect myself and others,
respect authority,
use resources wisely,
make the world a better place, and
be a sister to every Girl Scout.

Mission
Girl Scouts builds girls of courage,
confidence, and character,
who make the world a better place.

Vision
Girl Scouts of Orange County
creates the best leadership development
experiences for all girls in Orange County.