

## 2019 Fall Product Program Service Unit Earned Cash Bonus



2 ways to earn \$ for your Service Unit!

### 1. Be ready to Support your Troop volunteers:

- ❑ Ensure **ALL** [Service Unit Fall Product Team](#) positions (SU Product Manager, SU Materials, SU Nut Distributor, SU Booth Sale Coordinator, SU Rewards) are filled and role selected in MyGS by **Oct 1** (If you need assistance selecting your role, email [CustomerCare@GirlScoutsOC.org](mailto:CustomerCare@GirlScoutsOC.org) by Oct 1)
- ❑ Ensure **ALL** [Service Unit Fall Product Team](#) complete training by deadlines\* and submit training completion certificate by Nov 12 via online form at <http://gscookiesetc.org/fallproduct/forms/>
  - Service Unit Fall Materials online training by **Sept. 1**
  - Service Unit Product Manager Part 2 Workshop by **Sept 5**
  - Service Unit Booth Sale Coordinator online training by **Sept 30**
  - Service Unit Nut Distributor online training by **Oct 1**
  - Service Unit Fall Rewards online training by **Nov 11**
- ❑ Fill out online form [HERE](#) by **Nov 11** & we'll show you the money!

Meet the above Support requirements and the Service Unit earns \$25!



**AND/OR** Earn up to 1% of the Service Unit's total Nut \$!

### 2. Grow your SU participation or sales by Nov 3, 2019 by doing the following:

- Achieve 1-2 Growth requirements below for ½% of SU total NUT dollars!
- Achieve 3+ Growth requirements below for 1% of SU total NUT dollars!
- ❑ 20% increase in Troops participating in Fall Product program  
*Participating troop must have appointed TPC by Oct 29 (membership, screening, training & Troop Banking form complete) and have girls participating in the program*
- ❑ 40% of Girls in UNIFY participate in Fall Product program  
*Girl transfer requests must be submitted to [CustomerCare@GirlScoutsOC.org](mailto:CustomerCare@GirlScoutsOC.org) by October 14*
- ❑ 25% of Girls in UNIFY reach a patch level (15 nut items patch OR 3 QSP items patch)
- ❑ 5% increase in Service Unit's Fall Product Program total revenue (QSP & Ashdon Farms combined)

\* All SU Product Team volunteers must complete training to earn Growth Bonus even if Support Bonus is not earned.

GSOC will notify Service Units of their growth statistics and mail bonus checks in January 2020.